

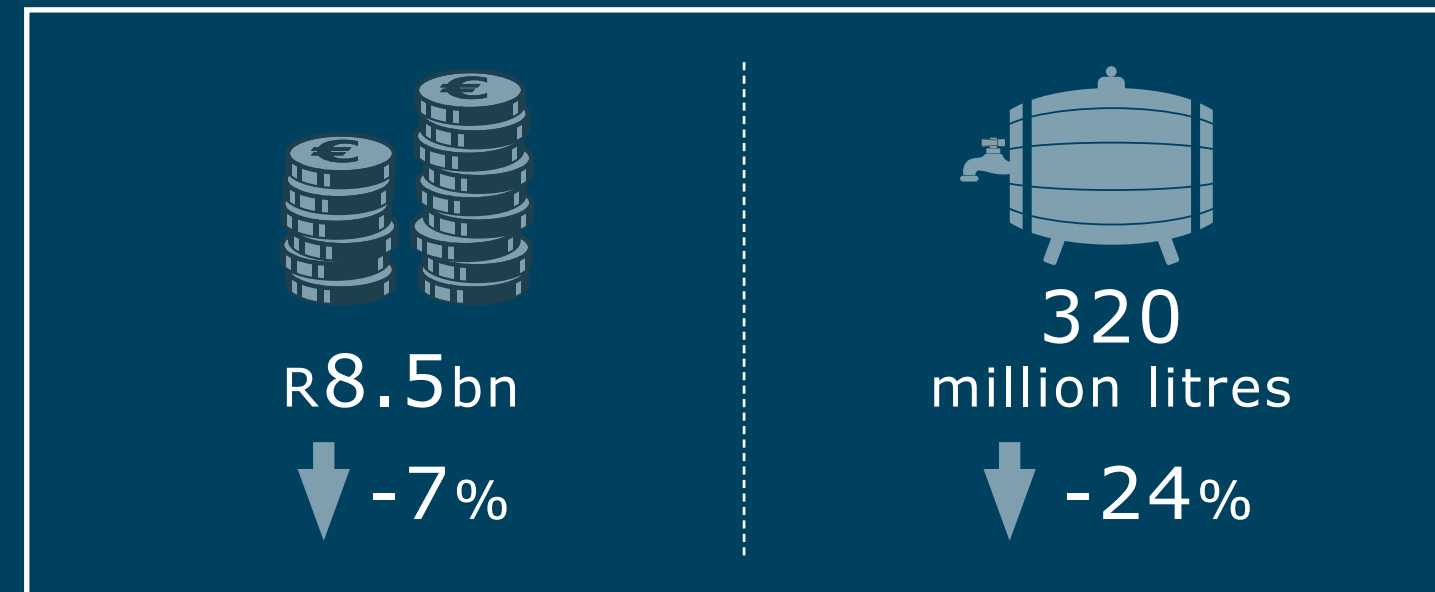


SOUTH AFRICAN EXPORT REPORT

2019

EXPORT

2019



TOP COUNTRIES BY VALUE OF EXPORTS (ZAR)

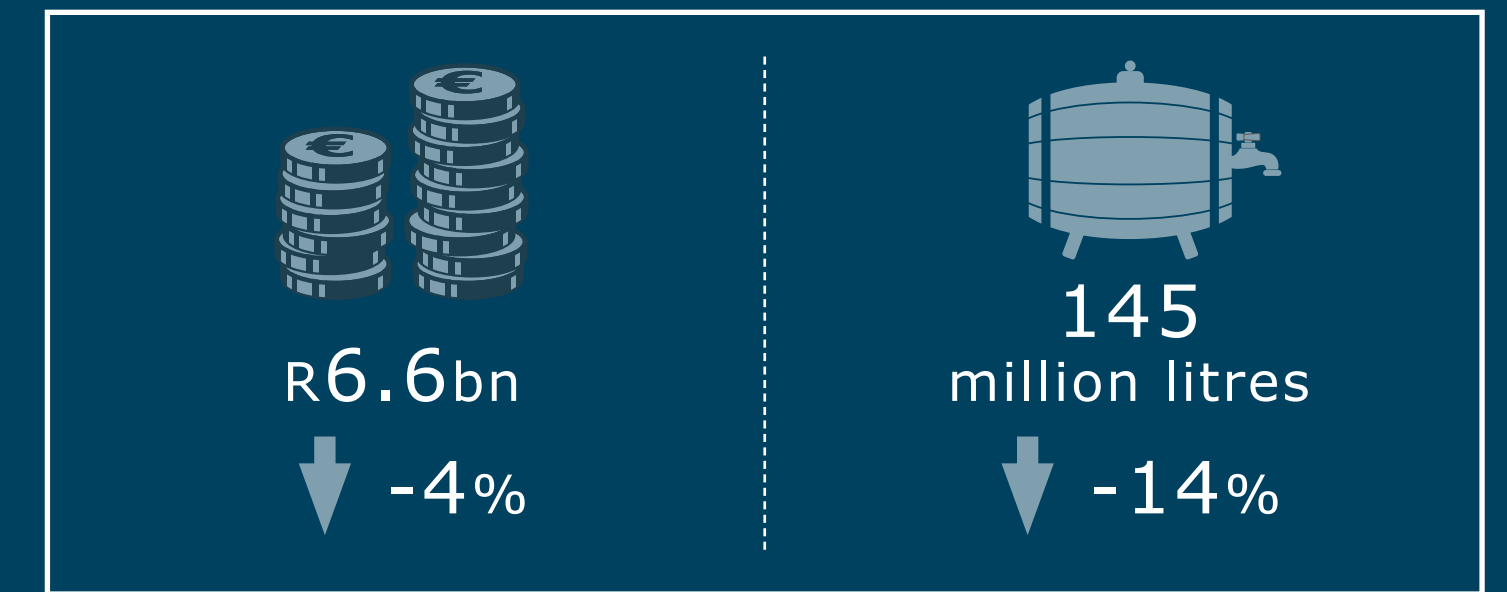
United Kingdom	1.7 bn	-8%	Canada	443 m	-5%
Germany	1.2 bn	-11%	Denmark	384 m	-7%
The Netherlands	759 m	+10%	China	339 m	-26%
African Countries	547 m	-10%	Russia	332 m	+9%
U.S.A.	529 m	-3%	Belgium	306 m	+10%
Sweden	495 m	-3%			

TOP COUNTRIES BY VOLUME OF EXPORTS (MILLION LITRES)

United Kingdom	76,7	-26%	African Countries	16,3	-20%
Germany	65,8	-28%	France	15,2	-42%
The Netherlands	21,1	+2%	Belgium	11,4	+6%
Sweden	17,9	-3%	U.S.A.	10,2	-21%
Russia	17,9	+1%	Canada	10,1	-49%
Denmark	16,5	-19%			

PACKAGED EXPORT

2019



TOP COUNTRIES BY VALUE OF EXPORTS (ZAR)

United Kingdom	1.2 bn	-3%	Canada	419 m	+10%
The Netherlands	720 m	+11%	China	337 m	-24%
Germany	679 m	-4%	Belgium	236 m	+6%
U.S.A.	515 m	0%	Russia	192 m	+5%
Sweden	429 m	-9%	Denmark	173 m	-19%

TOP COUNTRIES BY VOLUME OF EXPORTS (MILLION LITRES)

United Kingdom	29,2	-19%	Canada	7,5	-5%
The Netherlands	17,1	+14%	China	5,9	-30%
Germany	13,5	-15%	Russia	5,8	+6%
Sweden	11,2	-16%	Denmark	4,2	-34%
U.S.A.	8,8	-7%	Belgium	4,1	-5%

PACKAGED CULTIVARS

2019

TOP 10 CULTIVARS / PRODUCT STYLES BY PRICE PER LITRE (ZAR)

Chardonnay	+14%	Pinotage	+10%
Sauvignon blanc	+8%	Merlot	+7%
Chenin blanc	+14%	Blanc de Noir/Rosé	+6%
Cabernet Sauvignon	+10%	Sparkling Wine	+19%
Shiraz	+9%	Cap Classique	+8%

TOP 10 CULTIVARS / PRODUCT STYLES BY VOLUME EXPORTED (LITRES)

Chardonnay	10.2 m	-15%	Pinotage	8.9 m	-5%
Sauvignon blanc	19.0 m	-9%	Merlot	4.1 m	-15%
Chenin blanc	15.7 m	0%	Blanc de Noir/Rosé	5.8 m	-8%
Cabernet Sauvignon	9.5 m	-8%	Sparkling Wine	1.6 m	-53%
Shiraz	9.6 m	-14%	Cap Classique	1.4 m	-6%

TOP EXPORTED CULTIVARS

2019



Volume (million litres)

37.4	49.1	20.0
-16%	-11%	-30%

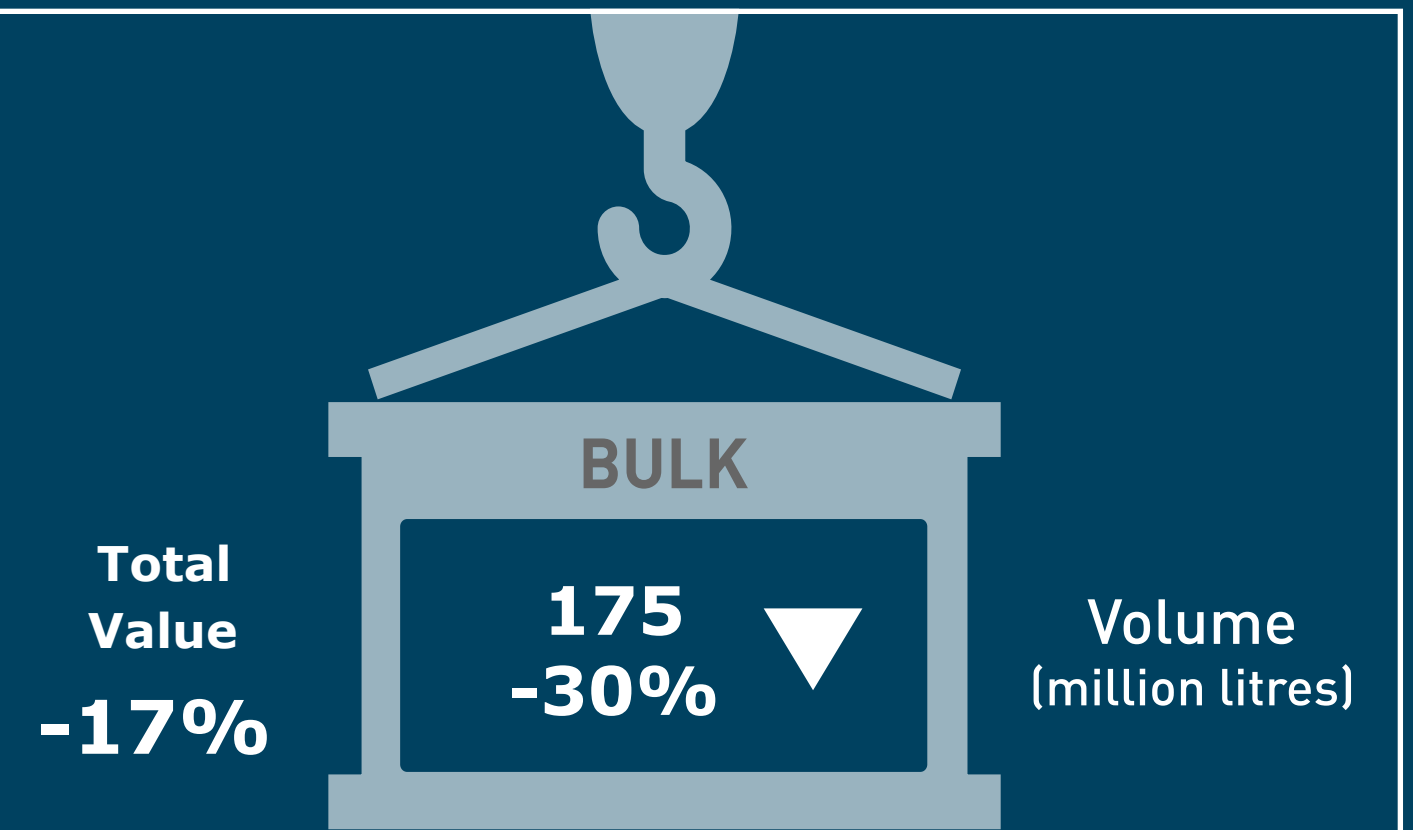


Volume (million litres)

16.2	14.5	18.5	7.9
-23%	-23%	+2%	-41%

PACKAGED EXPORTS BY PRICE POINT

2019



Value

-56% -11% +1% 0% +5% +20%



Volume (million litres)

11.8 77.0 32.6 9.9 5.3 8.2

-58% -11% 0% +1% +4% +15%