



**SA WINE INDUSTRY 2017 STATISTICS NR 42**

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NB: To understand the statistics contained herein, it is important to first read the definitions on page 3.

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## 1 DEFINITIONS

The **wine industry** in South African context is much wider than signified by the ordinary meaning of the word “wine”. Brandy and its building blocks (wine for brandy and distilling wine) have always formed a significant part of South Africa’s wine industry. In recent years grape juice and grape juice concentrate for use in non-alcoholic beverages, and not just for the sweetening of wine, have also come to the fore. The South African wine industry thus encompasses wine (still, fortified and sparkling), wine for brandy, distilling wine, brandy and other spirits distilled from distilling wine, and grape juice and grape juice concentrate for use in wine and non-alcoholic products.

Unless otherwise indicated, the following definitions apply in this publication:

**Wine** includes all the products below.

**Still wine** is non-fortified and non-sparkling wine, including perlé wine which is wine carbonated to the extent that the pressure in the container in which it is sold is between 75 and 300 kPa. It also includes any grape juice or must and grape juice or must concentrate used in the sweetening of such still wine.

**Fortified wine** is non-sparkling wine which has been fortified with wine spirit. It includes the volume of wine spirit used in the fortification process.

**Sparkling wine** is wine carbonated (either by fermentation or by impregnation with carbon dioxide) to the extent that the pressure in the container in which it is sold is more than 300 kPa. It includes any grape juice or must and grape juice or must concentrate used in the sweetening of such sparkling wine.

**Wine for brandy** is wine specially prepared for double distillation in a pot still and then, as distillate, matured for a period of at least three years in oak casks with a capacity of not more than 340 litres.

**Distilling wine** is wine specially prepared for distillation to spirits intended for use in brandy or other spirits, for fortification of wine or for industrial purposes.

**Grape juice concentrate and grape juice** refers to unfermented, undiluted or concentrated juice from grapes destined for use in non-alcoholic products such as fruit juices.

**A producer cellar** is a winery where grapes are received and processed on behalf of a group of wine grape producers, its members, into wine grape products and the marketing thereof as packaged or bulk.

**A private wine cellar** is a winery belonging to an individual or group where grapes are received and processed into wine grape products and the marketing thereof as packaged or bulk.

## 2 EXTENT OF THE SOUTH AFRICAN WINE INDUSTRY

### 2.1 EXTENT OF THE TOTAL WINE INDUSTRY

GRAPES CRUSHED	2015	2016	2017	2017/2016 TREND
	TONS	TONS	TONS	
White varieties	954 890	909 902	937 635	103.0
Red varieties	460 830	434 022	441 749	101.8
Table grapes	61 371	61 335	57 877	94.4
<b>Total</b>	<b>1 477 091</b>	<b>1 405 259</b>	<b>1 437 261</b>	<b>102.3</b>

PRODUCTION	MILLION λ	MILLION λ	MILLION λ	2017/2016 TREND
	Wine	968.4	898.4	
Wine for brandy	41.8	37.8	47.9	126.7
Distilling wine	112.9	116.9	113.6	97.2
Grape juice concentrate and grape juice	30.9	35.9	38.2	106.4
<b>Total</b>	<b>1 154.0</b>	<b>1 089.0</b>	<b>1 118.3</b>	<b>102.7</b>

PRODUCERS' INCOME	MILLION RAND	MILLION RAND	MILLION RAND	2017/2016 TREND
	Grapes sold to producing wholesalers	391.7	362.0	
Wine	3 913.3	4 139.2	4 752.8	114.8
Wine for brandy	167.0	145.2	217.3	149.7
Distilling wine, grape juice concentrate and grape juice	320.9	383.7	447.1	116.5
<b>Total</b>	<b>4 792.9</b>	<b>5 030.1</b>	<b>5 827.4</b>	<b>115.9</b>

DOMESTIC SALES	MILLION λ	MILLION λ	MILLION λ	2017/2016 TREND
	Still wine *	383.3	395.8	
Fortified wine	33.5	32.2	33.6	104.3
Sparkling wine	8.2	8.9	9.2	103.4
Spirits	119.1	121.4	126.8	104.4
RTD's	447.3	431.2	450.3	104.4
Beer	3 123.0	3 170.0	3 212.2	101.3
<b>Total</b>	<b>4 114.4</b>	<b>4 159.5</b>	<b>4 239.0</b>	<b>101.9</b>

\* Still wine excludes the grape-based liquor and alcoholic fruit beverage component.

EXPORTS	MILLION λ	MILLION λ	MILLION λ	2017/2016 TREND
	Still wine	412.4	424.1	
Fortified wine	0.3	0.4	0.3	75.0
Sparkling wine	7.3	3.9	4.1	105.1
<b>Total</b>	<b>420.0</b>	<b>428.4</b>	<b>448.4</b>	<b>104.7</b>

## 2.2 EXTENT OF THE WINE INDUSTRY

	2015	2016	2017	2017/2016 TREND
<b>PRODUCTION</b>	<b>MILLION λ</b>			
White	630.4	589.3	600.8	102.0
Red	338.0	309.0	317.9	102.9
<b>Total</b>	968.4	898.3	918.7	102.3

	2015	2016	2017	2017/2016 TREND
<b>DOMESTIC SALES</b>	<b>MILLION λ</b>			
Still wine	383.3	395.8	406.9	102.8
Fortified wine	33.5	32.2	33.6	104.3
Sparkling wine	8.2	8.9	9.2	103.4
<b>Total</b>	425.0	436.9	449.7	102.9

	2015	2016	2017	2017/2016 TREND
<b>EXPORTS</b>	<b>MILLION λ</b>			
Still wine				
White	203.8	215.5	228.5	106.0
Red	170.8	174.3	176.0	101.0
Blanc de Noir / Rosé	37.8	34.2	39.5	115.5
<b>Subtotal</b>	412.4	424.0	444.0	104.7
Sparkling wine	7.3	3.9	4.1	105.1
Fortified wine	0.3	0.4	0.3	75.0
<b>Grand total</b>	420.0	428.3	448.4	104.7

### 3 WINE INDUSTRY STRUCTURE IN 2017

<b>NUMBER OF PRIMARY GRAPE PRODUCERS</b> 3 029	PER PRODUCTION CATEGORY	
	TONS	NUMBER OF PRODUCERS
	1 - 100	1 139
	> 100 - 500	1 099
	> 500 - 1000	404
	> 1000 - 5000	372
	> 5000 - 10000	12
	> 10000	<u>3</u>
		3 029
<b># NUMBER OF WINE CELLARS WHICH CRUSH GRAPES</b> 546	48 PRODUCER CELLARS 472 PRIVATE WINE CELLARS 26 PRODUCING WHOLESALERS <hr/> 546	
<b>NUMBER OF BULK WINE BUYERS</b> 122	122 WHOLESALERS (Including producing wholesalers)	

#### # NUMBER OF WINE CELLARS PER PRODUCTION CATEGORY

CATEGORIES (TONS OF GRAPES CRUSHED - 2017)	NUMBER OF WINE CELLARS			
	TOTAL	PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
1 - 100	224	214	-	10
> 100 - 500	167	159	1	7
> 500 - 1000	42	41	-	1
> 1000 - 5000	58	51	4	3
> 5000 - 10000	16	4	9	3
> 10000	39	3	34	2
<b>Total</b>	<b>546</b>	<b>472</b>	<b>48</b>	<b>26</b>

#### 4 WINE CELLARS PER REGION

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
PRODUCER CELLARS	59	58	57	54	52	50	50	49	48	48	48
PRIVATE WINE CELLARS	481	504	524	493	505	509	493	485	494	493	472
PRODUCING WHOLESALERS	20	23	23	26	25	23	21	25	24	27	26
<b>NUMBER OF WINE CELLARS WHICH CRUSH GRAPES</b>	<b>560</b>	<b>585</b>	<b>604</b>	<b>573</b>	<b>582</b>	<b>582</b>	<b>564</b>	<b>559</b>	<b>566</b>	<b>568</b>	<b>546</b>

<b>PRODUCER CELLARS</b>	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Northern Cape	4	4	3	3	3	3	3	3	3	3	2
Olifants River	3	3	3	3	3	3	3	3	3	3	3
Swartland	5	4	4	4	3	2	2	2	1	2	2
Klein-Karoo	6	6	6	4	4	4	4	4	4	4	4
Paarl	9	8	8	8	8	7	7	7	7	6	7
Robertson	10	10	10	11	10	10	10	9	9	9	9
Stellenbosch	2	2	2	2	2	2	2	2	2	2	2
Worcester	20	5	5	8	8	8	8	8	8	8	8
Breedekloof		16	16	11	11	11	11	11	11	11	11
Cape South Coast											
<b>TOTAL</b>	<b>59</b>	<b>58</b>	<b>57</b>	<b>54</b>	<b>52</b>	<b>50</b>	<b>50</b>	<b>49</b>	<b>48</b>	<b>48</b>	<b>48</b>

<b>PRIVATE WINE CELLARS</b>	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Northern Cape	8	10	9	9	8	10	11	10	14	14	11
Olifants River	12	15	15	11	16	14	11	12	12	12	13
Swartland	31	34	37	33	34	33	31	29	32	31	32
Klein-Karoo	16	16	20	22	24	25	22	25	23	22	18
Paarl	141	152	148	128	136	128	125	119	121	120	111
Robertson	51	52	58	53	55	54	55	54	57	43	38
Stellenbosch	166	170	175	172	171	178	175	170	169	172	168
Worcester	56	42	46	49	48	52	48	49	49	13	13
Breedekloof		13	16	16	13	15	15	17	17	19	17
Cape South Coast										47	51
<b>TOTAL</b>	<b>481</b>	<b>504</b>	<b>524</b>	<b>493</b>	<b>505</b>	<b>509</b>	<b>493</b>	<b>485</b>	<b>494</b>	<b>493</b>	<b>472</b>

## 5 VINES AND AREA UNDER VINES

### 5.1 VINE TYPES

Vine Types	2015		2016		2017	
	Vines	Hectares	Vines	Hectares	Vines	Hectares
Wine grapes *	292 085 882	98 594	283 701 405	95 775	279 655 430	94 545
Sultana **	13 172 695	7 420	12 542 877	7 066	11 861 267	6 658
Table grapes **	32 240 774	16 876	32 430 888	16 998	32 943 859	17 251
Rootstocks	46 497	21	361 156	193	275 595	140
Currants ***	1 244 331	485	1 166 249	445	1 442 141	587
<b>Total</b>	<b>338 790 179</b>	<b>123 397</b>	<b>330 202 575</b>	<b>120 477</b>	<b>326 178 292</b>	<b>119 181</b>

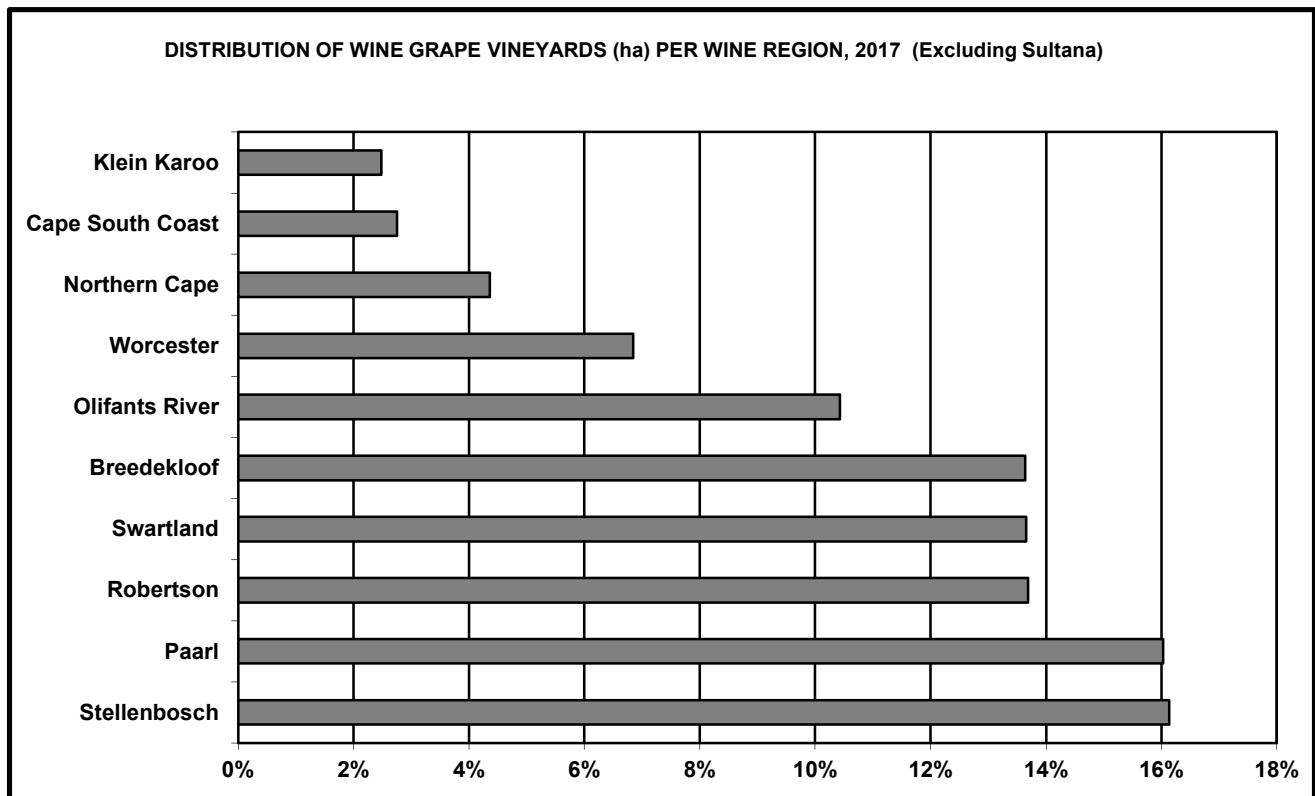
\* Includes Muscat d'Alexandrie also used as table grapes and for raisins.

\*\* Only portion of production is utilised for production of wine.

\*\*\* For raisins only.

### 5.2 GEOGRAPHIC DISTRIBUTION OF SOUTH AFRICAN WINE GRAPE VINEYARDS PER WINE REGION DURING 2017 (Excluding Sultana)

Wine regions	Number of vines	% of total vines	Area hectares	% of total hectares
Stellenbosch	46 048 995	16.47	15 252	16.13
Paarl	45 521 022	16.28	15 150	16.02
Breedekloof	40 998 717	14.66	12 941	13.69
Robertson	43 443 122	15.53	12 910	13.66
Swartland	32 692 610	11.69	12 892	13.64
Olifants River	26 410 210	9.44	9 861	10.43
Worcester	20 061 292	7.17	6 472	6.85
Northern Cape	8 825 657	3.16	4 123	4.36
Cape South Coast	8 548 650	3.06	2 601	2.75
Klein Karoo	7 105 155	2.54	2 344	2.48
<b>Total</b>	<b>279 655 430</b>	<b>100.00</b>	<b>94 545</b>	<b>100.00</b>

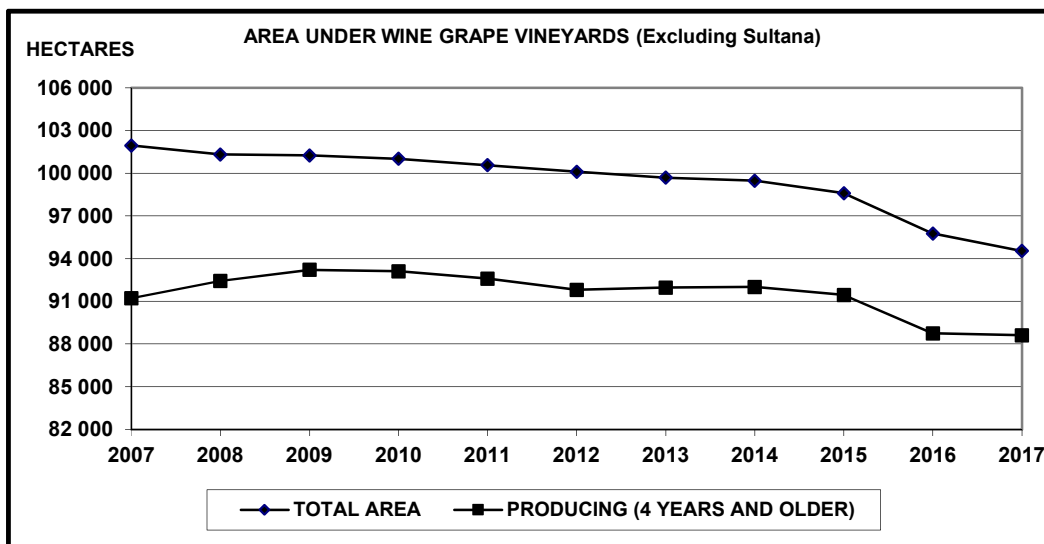
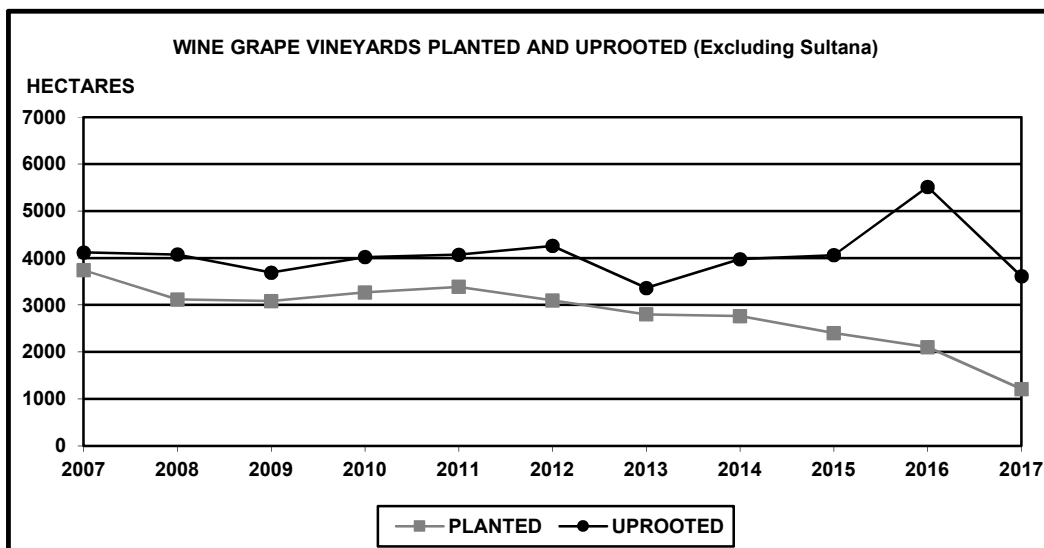




5.3 TOTAL HECTARES WINE GRAPE VINEYARDS PLANTED AND UPROOTED (Excluding Sultana)

YEAR	HECTARES			TOTAL STATUS
	PLANTED	UPROOTED	* CORRECTIONS	
2007	3 742	4 118	156	101 957
2008	3 116	4 075	314	101 312
2009	3 084	3 689	553	101 259
2010	3 268	4 020	508	101 017
2011	3 387	4 072	237	100 568
2012	3 098	4 259	692	100 099
2013	2 801	3 364	153	99 689
2014	2 763	3 977	998	99 472
2015	2 403	4 061	780	98 594
2016	2 101	5 515	595	95 775
2017	1 211	3 613	1 171	94 545

\* As a result of re-counting of vines as well as plantings and uprootings of previous years which were not previously taken into account.



**5.4 WINE GRAPE VINEYARDS PLANTED PER WINE REGION AS ON 31 DECEMBER 2017**

VARIETY PLANTED	HECTARES										
	TOTAL	NORTHERN CAPE	OLIFANTS RIVER	SWARTLAND	KLEIN KAROO	PAARL	ROBERTSON	STELLENBOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
Chenin blanc	220	15	31	38	6	11	18	17	32	50	2
Sauvignon blanc	177	-	6	14	-	8	40	32	39	35	3
Colombar(d)	138	8	12	-	11	1	55	-	21	30	-
Chardonnay	125	-	-	5	-	46	47	8	12	4	3
Muscat D'Alexandrie	24	-	1	-	1	-	-	-	-	22	-
Muscat Blanc	19	-	2	-	-	-	14	1	-	2	-
Grenache Blanc	18	-	7	11	-	-	-	-	-	-	-
Other white varieties	45	0	4	9	-	2	5	3	10	7	6
<b>Total white varieties</b>	<b>766</b>	<b>23</b>	<b>63</b>	<b>77</b>	<b>19</b>	<b>68</b>	<b>178</b>	<b>60</b>	<b>114</b>	<b>149</b>	<b>15</b>
Cabernet Sauvignon	121	-	4	3	5	35	12	39	4	18	1
Shiraz	101	-	7	41	-	12	12	18	4	4	3
Pinotage	54	3	2	5	-	2	-	20	3	19	-
Pinot noir	32	-	1	3	-	11	6	7	-	1	3
Durif	27	-	-	2	-	-	-	-	-	25	-
Merlot	26	-	-	-	-	10	10	6	-	-	-
Cinsaut	18	-	-	2	-	2	-	-	5	10	-
Ruby Cabernet	17	-	-	-	3	-	8	-	2	5	-
Malbec	13	-	2	-	-	4	-	1	6	-	-
Other red varieties	37	0	0	5	-	11	4	12	1	1	2
<b>Total red varieties</b>	<b>445</b>	<b>3</b>	<b>16</b>	<b>60</b>	<b>8</b>	<b>87</b>	<b>52</b>	<b>102</b>	<b>24</b>	<b>83</b>	<b>9</b>
<b>Total white and red</b>	<b>1 211</b>	<b>27</b>	<b>78</b>	<b>137</b>	<b>28</b>	<b>155</b>	<b>230</b>	<b>162</b>	<b>138</b>	<b>232</b>	<b>24</b>
Sultana	68	61	-	-	3	-	-	-	4	-	-

**5.5 WINE GRAPE VINEYARDS UPROOTED PER WINE REGION AS ON 31 DECEMBER 2017**

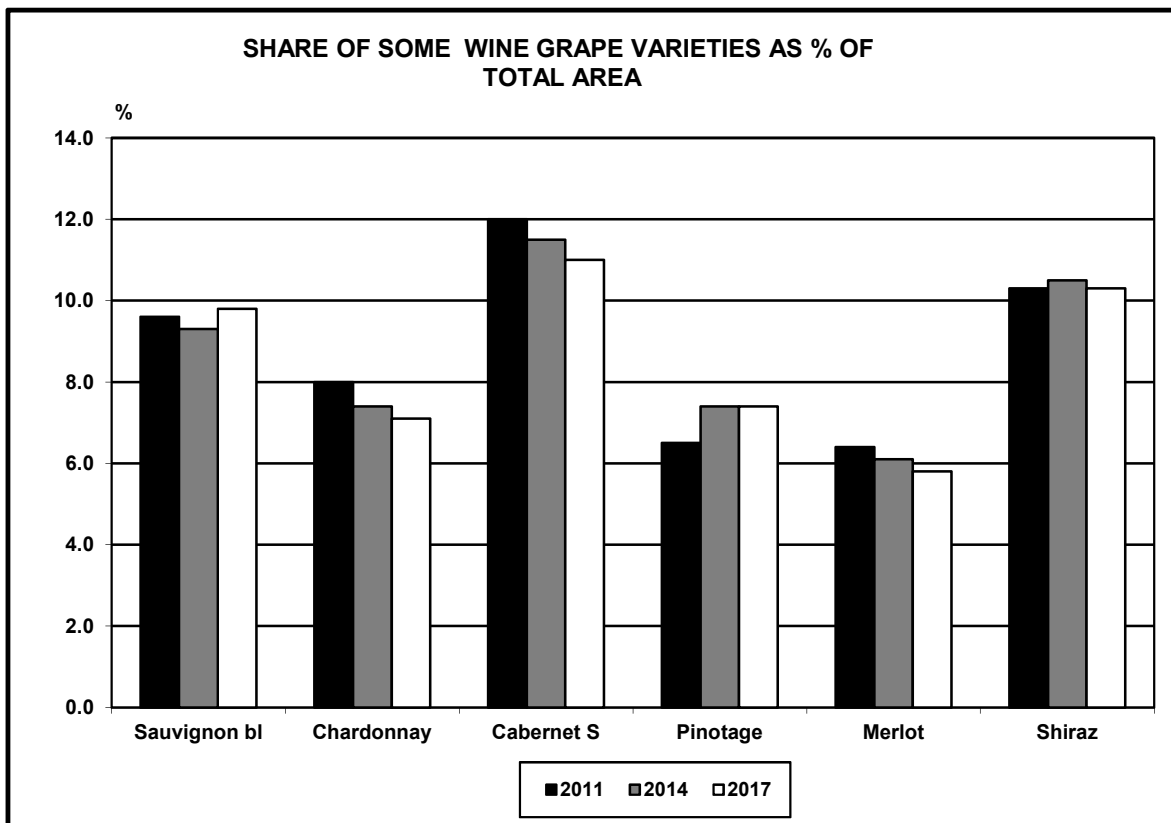
VARIETY UPROOTED	HECTARES										
	TOTAL	NORTHERN CAPE	OLIFANTS RIVER	SWARTLAND	KLEIN KAROO	PAARL	ROBERTSON	STELLENBOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
Colombar(d)	601	163	87	6	67	22	141	0	43	69	4
Chenin blanc	600	86	129	35	42	65	68	25	66	85	-
Chardonnay	319	6	32	16	14	41	109	13	36	39	14
Sauvignon blanc	223	-	11	5	-	48	53	35	5	30	34
Muscat D'Alexandrie	106	14	33	1	12	1	8	0	14	24	0
Muscat Blanc	55	-	2	3	2	-	36	2	9	-	1
Sémillon	46	-	3	0	0	9	8	10	6	9	0
Viognier	28	1	1	3	3	4	10	4	3	-	-
Crouchen (Cape Riesling)	25	-	-	7	-	5	7	-	1	5	-
Villard Blanc	18	17	-	-	-	-	-	-	-	1	-
Pinot Gris	15	-	-	-	-	2	-	8	4	1	-
Other white varieties	70	9	11	2	-	10	17	1	11	7	1
<b>Total white varieties</b>	<b>2 107</b>	<b>296</b>	<b>309</b>	<b>77</b>	<b>139</b>	<b>205</b>	<b>457</b>	<b>100</b>	<b>198</b>	<b>270</b>	<b>55</b>
Cabernet Sauvignon	411	4	22	60	5	102	89	52	20	49	9
Shiraz	366	6	64	30	4	84	41	59	27	39	12
Pinotage	249	3	20	28	5	53	63	29	14	30	3
Merlot	199	-	20	19	4	28	29	55	22	16	5
Ruby Cabernet	125	13	8	9	18	5	46	-	15	10	2
Other red varieties	156	3	6	18	3	29	7	20	24	37	8
<b>Total red varieties</b>	<b>1 506</b>	<b>30</b>	<b>140</b>	<b>164</b>	<b>39</b>	<b>302</b>	<b>274</b>	<b>216</b>	<b>123</b>	<b>181</b>	<b>38</b>
<b>Total white and red</b>	<b>3 613</b>	<b>326</b>	<b>449</b>	<b>241</b>	<b>178</b>	<b>507</b>	<b>731</b>	<b>316</b>	<b>320</b>	<b>451</b>	<b>93</b>
Sultana	583	525	20	2	3	11	-	-	21	-	-

## 5.6 DISTRIBUTION OF WINE GRAPE VARIETIES

Wine grape varieties as % of total area

VARIETY	2010	2011	2012	2013	2014	2015	2016	2017
Chenin blanc	18.3	18.2	18.2	17.9	18.0	18.2	18.5	18.6
Colombar(d)	11.9	11.8	11.7	11.7	12.0	12.0	12.0	11.9
Sauvignon blanc	9.5	9.6	9.5	9.3	9.3	9.4	9.7	9.8
Chardonnay	8.2	8.0	7.9	7.7	7.4	7.2	7.2	7.1
Muscat D'Alexandrie *	2.1	2.1	2.0	2.0	2.0	1.9	1.9	1.8
Semillon	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2
Muscat Blanc	0.7	0.7	0.7	0.8	0.8	0.8	0.9	0.9
Viognier	0.9	0.9	0.9	0.9	0.9	0.8	0.9	0.9
Other white varieties	3.3	3.2	3.1	3.1	3.1	3.1	3.1	3.1
<b>Total white varieties</b>	<b>56.0</b>	<b>55.6</b>	<b>55.1</b>	<b>54.6</b>	<b>54.6</b>	<b>54.6</b>	<b>55.2</b>	<b>55.2</b>
Cabernet Sauvignon	12.2	12.0	11.8	11.7	11.5	11.3	11.1	11.0
Shiraz	10.0	10.3	10.4	10.5	10.5	10.5	10.4	10.3
Pinotage	6.2	6.5	6.9	7.2	7.4	7.5	7.4	7.4
Merlot	6.4	6.4	6.3	6.2	6.1	6.0	5.8	5.8
Ruby Cabernet	2.2	2.2	2.2	2.3	2.4	2.4	2.4	2.4
Cinsaut	2.0	2.0	1.9	1.9	1.9	1.9	1.8	1.9
Pinot noir	1.0	1.0	1.1	1.1	1.1	1.1	1.2	1.3
Cabernet Franc	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9
Other red varieties	3.0	3.1	3.3	3.5	3.6	3.7	3.9	4.0
<b>Total red varieties</b>	<b>44.0</b>	<b>44.4</b>	<b>44.9</b>	<b>45.4</b>	<b>45.4</b>	<b>45.4</b>	<b>44.8</b>	<b>44.8</b>
<b>Total white and red</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
<b>Total hectares</b>	<b>101 017</b>	<b>100 568</b>	<b>100 099</b>	<b>99 689</b>	<b>99 472</b>	<b>98 594</b>	<b>95 775</b>	<b>94 545</b>
Sultana * (Hectares)	9 025	8 350	8 202	7 799	7 582	7 420	7 066	6 658

\* Also utilised for raisins and as table grapes.



**5.7 DISTRIBUTION OF WINE GRAPE VARIETIES PER YEAR**

VARIETY	TOTAL HECTARES							
	2010	2011	2012	2013	2014	2015	2016	2017
Chenin blanc	18 514	18 324	18 169	17 890	17 934	17 965	17 707	17 543
Colombar(d)	11 992	11 859	11 724	11 696	11 907	11 839	11 512	11 275
Sauvignon blanc	9 551	9 644	9 472	9 321	9 224	9 263	9 246	9 277
Chardonnay	8 278	8 092	7 876	7 665	7 356	7 061	6 856	6 746
Muscat D'Alexandrie *	2 167	2 084	1 997	1 984	1 948	1 904	1 781	1 729
Semillon	1 192	1 204	1 204	1 195	1 181	1 152	1 119	1 118
Muscat Blanc	689	676	729	789	810	821	836	807
Viognier	892	881	884	879	868	837	822	803
Other white varieties	3 325	3 174	3 089	3 046	3 106	3 010	2 943	2 903
<b>Total white varieties</b>	<b>56 602</b>	<b>55 939</b>	<b>55 144</b>	<b>54 465</b>	<b>54 335</b>	<b>53 853</b>	<b>52 822</b>	<b>52 201</b>
Cabernet Sauvignon	12 325	12 104	11 823	11 658	11 407	11 170	10 589	10 360
Shiraz	10 136	10 321	10 457	10 509	10 410	10 343	9 946	9 735
Pinotage	6 240	6 535	6 921	7 196	7 357	7 361	7 052	6 979
Merlot	6 497	6 416	6 319	6 183	6 098	5 939	5 558	5 460
Ruby Cabernet	2 220	2 193	2 250	2 312	2 364	2 406	2 306	2 224
Cinsaut	2 052	1 980	1 936	1 916	1 903	1 863	1 767	1 759
Pinot noir	962	1 019	1 089	1 119	1 122	1 120	1 153	1 182
Cabernet Franc	934	910	879	881	858	842	835	820
Other red varieties	3 050	3 151	3 280	3 449	3 617	3 697	3 748	3 824
<b>Total red varieties</b>	<b>44 415</b>	<b>44 629</b>	<b>44 955</b>	<b>45 224</b>	<b>45 138</b>	<b>44 741</b>	<b>42 953</b>	<b>42 344</b>
<b>Total hectares</b>	<b>101 017</b>	<b>100 568</b>	<b>100 099</b>	<b>99 689</b>	<b>99 472</b>	<b>98 594</b>	<b>95 775</b>	<b>94 545</b>
Sultana *	9 025	8 350	8 202	7 799	7 582	7 420	7 066	6 658

\* Also utilised for raisins and as table grapes.

**5.8 WINE GRAPE VARIETIES PER WINE AREA FOR 2017**

VARIETY	TOTAL HECTARES										
	TOTAL HECTARES	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREED-KLOOF	CAPE SOUTH COAST
Chenin blanc	17 543	1 088	2 836	2 571	469	2 802	1 577	1 367	1 885	2 872	77
Colombar(d)	11 275	2 095	2 585	209	739	371	2 013	37	1 209	1 992	25
Sauvignon blanc	9 277	36	556	1 133	90	941	1 525	2 612	477	1 129	778
Chardonnay	6 746	36	265	753	92	1 243	1 714	1 087	409	842	306
Muscat D'Alexandrie *	1 729	134	379	52	154	55	72	57	156	649	21
Semillon	1 118	-	52	135	3	138	49	154	91	420	76
Muscat Blanc	807	33	85	29	61	76	397	32	53	42	0
Viognier	803	16	29	137	17	229	74	130	64	69	37
Other white varieties	2 903	317	223	301	132	382	531	317	289	338	72
<b>Total white varieties</b>	<b>52 201</b>	<b>3 755</b>	<b>7 010</b>	<b>5 321</b>	<b>1 757</b>	<b>6 237</b>	<b>7 950</b>	<b>5 794</b>	<b>4 632</b>	<b>8 353</b>	<b>1 393</b>
Cabernet Sauvignon	10 360	92	472	1 864	63	2 394	1 272	3 002	316	705	181
Shiraz	9 735	63	745	2 068	107	2 169	957	2 051	424	815	336
Pinotage	6 979	47	653	1 517	50	1 343	772	1 195	385	946	71
Merlot	5 460	32	314	752	70	1 037	544	1 757	206	592	156
Ruby Cabernet	2 224	72	376	85	104	123	652	38	191	581	0
Cinsaut	1 759	-	32	270	1	630	94	99	93	538	2
Pinot noir	1 182	5	32	81	21	167	219	296	16	39	307
Cabernet Franc	820	2	9	82	1	187	45	383	14	57	38
Other red varieties	3 824	55	218	852	169	861	406	638	195	314	116
<b>Total red varieties</b>	<b>42 344</b>	<b>368</b>	<b>2 851</b>	<b>7 571</b>	<b>587</b>	<b>8 914</b>	<b>4 960</b>	<b>9 459</b>	<b>1 840</b>	<b>4 588</b>	<b>1 208</b>
<b>Total</b>	<b>94 545</b>	<b>4 123</b>	<b>9 861</b>	<b>12 892</b>	<b>2 344</b>	<b>15 150</b>	<b>12 910</b>	<b>15 252</b>	<b>6 472</b>	<b>12 941</b>	<b>2 601</b>
Sultana *	6 658	6 029	169	208	32	55	32	0	126	8	-

\* Also utilised for raisins and as table grapes.

5.9 AGE OF VINES PER VARIETY FOR 2017 (Excluding Sultana)

AGE OF VINES	TOTAL HECTARES	AGE OF VINES - HECTARES				
		< 4 Years	4 - 10 Years	11 - 15 Years	16 - 20 Years	> 20 Years
Chenin blanc	17 543	1 346	4 324	4 101	1 512	6 260
Colombar(d)	11 275	886	2 584	2 333	1 533	3 940
Sauvignon blanc	9 277	750	1 657	3 303	1 577	1 989
Chardonnay	6 746	449	1 331	2 730	774	1 463
Muscat D'Alexandrie *	1 729	111	366	88	46	1 118
Semillon	1 118	40	209	300	183	385
Muscat Blanc	807	113	274	91	31	299
Viognier	803	19	87	503	185	8
Other white varieties	2 903	248	1 097	525	90	944
<b>Total white varieties</b>	<b>52 201</b>	<b>3 962</b>	<b>11 928</b>	<b>13 975</b>	<b>5 931</b>	<b>16 405</b>
Cabernet Sauvignon	10 360	433	989	2 108	5 661	1 170
Shiraz	9 735	349	1 638	1 814	5 244	690
Pinotage	6 979	249	2 337	286	2 238	1 870
Merlot	5 460	144	464	684	3 194	974
Ruby Cabernet	2 224	158	473	286	871	436
Cinsaut	1 759	53	234	419	298	756
Pinot noir	1 182	123	516	247	181	115
Cabernet Franc	820	33	87	289	356	54
Other red varieties	3 824	418	1 163	1 019	832	392
<b>Total red varieties</b>	<b>42 344</b>	<b>1 959</b>	<b>7 901</b>	<b>7 152</b>	<b>18 875</b>	<b>6 457</b>
<b>Total white and red</b>	<b>94 545</b>	<b>5 921</b>	<b>19 829</b>	<b>21 127</b>	<b>24 805</b>	<b>22 863</b>

\* Also utilised for raisins and as table grapes.

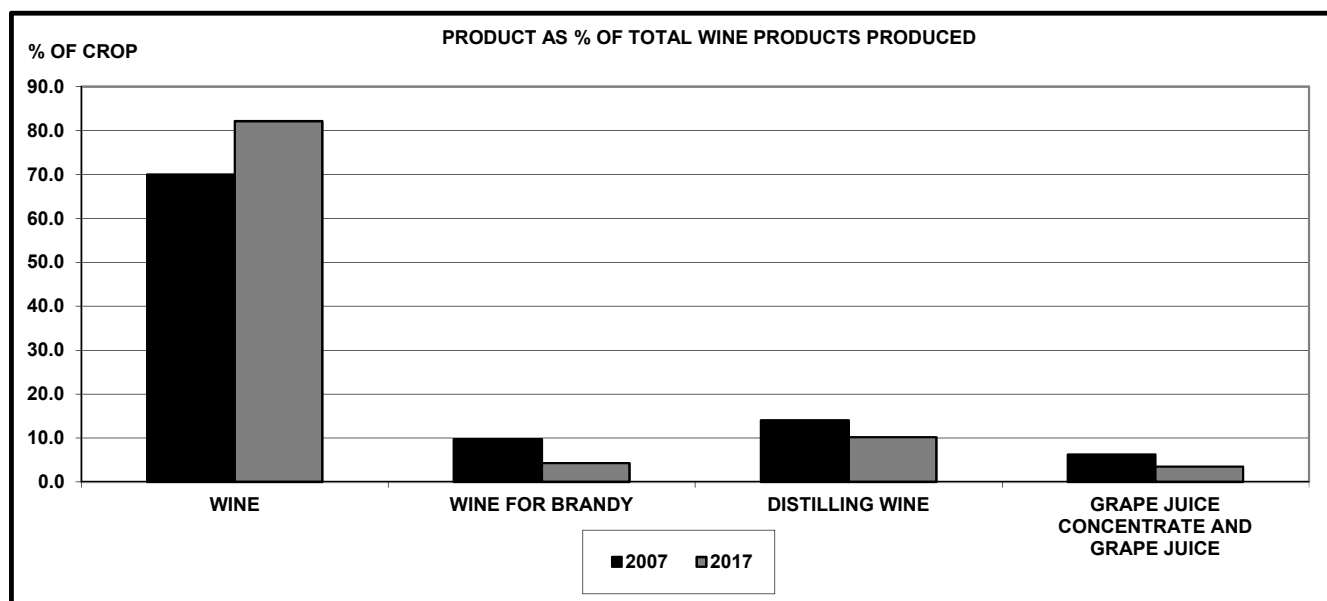
5.10 AGE OF VINES PER WINE REGION FOR 2017 (Excluding Sultana)

AGE OF VINES	HECTARES IN WINE REGION										
	TOTAL HECTARES	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREED-KLOOF	CAPE SOUTH COAST
< 4 Years	3 962	237	423	255	116	334	864	312	552	805	64
4 - 10 Years	11 928	518	1 534	959	502	1 208	2 304	1 051	1 412	2 164	276
11 - 15 Years	13 975	742	1 666	1 451	475	1 537	2 492	1 538	1 266	2 095	713
16 - 20 Years	5 931	1 050	691	590	158	668	652	732	442	761	187
> 20 Years	16 405	1 208	2 696	2 067	505	2 490	1 639	2 161	959	2 528	153
<b>Total white varieties</b>	<b>52 201</b>	<b>3 755</b>	<b>7 010</b>	<b>5 321</b>	<b>1 757</b>	<b>6 237</b>	<b>7 950</b>	<b>5 794</b>	<b>4 632</b>	<b>8 353</b>	<b>1 393</b>
< 4 Years	1 959	19	113	256	20	330	364	375	161	260	62
4 - 10 Years	7 901	89	503	1 046	120	1 376	1 531	1 138	628	1 222	248
11 - 15 Years	7 152	54	303	1 143	135	1 751	690	1 700	215	673	487
16 - 20 Years	18 875	154	1 521	3 722	215	3 851	2 007	4 426	697	1 918	363
> 20 Years	6 457	51	411	1 404	97	1 606	368	1 819	139	514	48
<b>Total red varieties</b>	<b>42 344</b>	<b>368</b>	<b>2 851</b>	<b>7 571</b>	<b>587</b>	<b>8 914</b>	<b>4 960</b>	<b>9 459</b>	<b>1 840</b>	<b>4 588</b>	<b>1 208</b>
< 4 Years	5 921	256	535	511	136	664	1 227	686	713	1 065	126
4 - 10 Years	19 829	607	2 037	2 004	622	2 584	3 834	2 190	2 040	3 387	524
11 - 15 Years	21 127	796	1 969	2 594	610	3 288	3 183	3 238	1 481	2 768	1 200
16 - 20 Years	24 805	1 204	2 212	4 312	373	4 518	2 659	5 159	1 139	2 679	550
> 20 Years	22 863	1 259	3 108	3 470	602	4 096	2 007	3 980	1 098	3 042	201
<b>Total white and red</b>	<b>94 545</b>	<b>4 123</b>	<b>9 861</b>	<b>12 892</b>	<b>2 344</b>	<b>15 150</b>	<b>12 910</b>	<b>15 252</b>	<b>6 472</b>	<b>12 941</b>	<b>2 601</b>

## 6 PRODUCTION AND UTILISATION OF CROP

### 6.1 TOTAL CROP

YEAR	GRAPE PRODUCTION TONS	WINE PRODUCTS - GROSS LITRE							
		WINE	WINE FOR BRANDY	AVERAGE % ALC/VOL	DISTILLING WINE	AVERAGE % ALC/VOL	GRAPE JUICE CONCENTRATE AND GRAPE JUICE	AVERAGE % ALC/VOL	TOTAL WINE CROP
2004	1 312 184	696 788 280	85 357 180	11.66	145 774 848	9.94	87 776 683	11.54	1 015 696 991
2005	1 171 632	628 482 614	82 927 858	11.84	129 238 525	9.96	64 577 593	11.70	905 226 590
2006	1 301 579	709 717 222	82 116 414	11.48	147 945 171	10.00	73 201 381	10.61	1 012 980 188
2007	1 351 447	730 420 212	101 487 106	11.31	146 361 237	9.96	65 190 234	11.57	1 043 458 789
2008	1 425 612	763 346 054	86 580 058	11.15	166 558 133	9.69	72 530 790	10.66	1 089 015 035
2009	1 347 620	805 111 420	71 424 165	11.49	122 123 936	9.82	34 759 776	11.04	1 033 419 297
2010	1 261 309	779 836 438	39 583 031	11.51	113 275 957	9.82	52 121 679	9.83	984 817 105
2011	1 302 530	831 187 919	34 217 371	11.06	107 184 033	9.50	40 181 527		1 012 770 850
2012	1 414 483	870 940 413	62 257 427	11.31	123 643 055	9.88	40 122 955		1 096 963 850
2013	1 498 243	915 451 775	41 987 289	11.69	140 730 471	10.29	58 738 100		1 156 907 635
2014	1 519 708	958 782 992	53 627 710	11.36	133 595 333	9.99	35 079 722		1 181 085 757
2015	1 477 091	968 378 112	41 809 165	11.89	112 919 147	10.05	30 937 089		1 154 043 513
2016	1 405 259	898 382 758	37 806 121	11.85	116 909 186	10.04	35 869 946		1 088 968 011
2017	1 437 261	918 653 198	47 885 137	12.16	113 560 220	10.17	38 227 615		1 118 326 170



### 6.2 DISTRIBUTION OF PRODUCTION BETWEEN RED AND WHITE

YEAR	WINE GRAPES UTILISED FOR TOTAL WINE MAKING PURPOSES		WINE PRODUCED	
	% Red	% White	% Red	% White
2007	34.4	65.6	36.1	63.9
2008	33.9	66.1	37.6	62.4
2009	33.1	66.9	35.2	64.8
2010	31.6	68.4	34.1	65.9
2011	34.1	65.9	35.0	65.0
2012	31.9	68.1	35.6	64.4
2013	32.2	67.8	37.6	62.4
2014	33.6	66.4	36.6	63.4
2015	32.6	67.4	34.9	65.1
2016	32.3	67.7	34.4	65.6
2017	32.0	68.0	34.6	65.4

**6.3 VARIETIES UTILISED FOR TOTAL WINE MAKING PURPOSES DURING 2017**

VARIETY	TOTAL TONS	% OF VARIETY CRUSHED BY		
		PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
Chenin blanc	329 876	10.6	86.7	2.7
Colombar(d)	294 019	6.4	93.5	0.1
Sauvignon blanc	114 366	32.1	55.7	12.2
Chardonnay	75 989	27.4	62.7	9.9
Muscat d'Alexandrie	28 563	10.6	89.3	0.1
Sémillon	15 274	22.8	73.7	3.5
Muscat Blanc	13 735	32.2	67.5	0.2
Viognier	8 668	31.0	58.2	10.8
Other white varieties	57 146	20.0	73.5	6.6
Table grapes	30 394	37.1	62.9	-
<b>Total white varieties</b>	<b>968 029</b>	<b>15.3</b>	<b>81.0</b>	<b>3.7</b>
Shiraz	100 739	29.3	56.9	13.7
Pinotage	85 815	19.6	71.8	8.6
Cabernet Sauvignon	83 948	30.6	53.9	15.5
Merlot	55 162	32.9	52.7	14.4
Ruby Cabernet	34 305	8.4	90.5	1.2
Cinsaut	27 405	15.8	81.4	2.8
Pinot Noir	10 603	57.2	21.2	21.6
Petit Verdot	8 588	30.2	47.9	21.9
Other red varieties	35 185	49.6	37.4	13.0
Table grapes	27 483	8.8	91.2	-
<b>Total red varieties</b>	<b>469 232</b>	<b>26.8</b>	<b>62.1</b>	<b>11.1</b>
<b>Total white and red</b>	<b>1 437 261</b>	<b>19.1</b>	<b>74.8</b>	<b>6.1</b>

**VARIETY AS % OF TOTAL CRUSHED**

VARIETY	ALL WINE CELLARS	PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
Chenin blanc	23.0	12.8	26.6	10.1
Colombar(d)	20.5	6.9	25.6	0.3
Sauvignon blanc	8.0	13.4	5.9	15.9
Chardonnay	5.3	7.6	4.4	8.5
Muscat d'Alexandrie	2.0	1.1	2.4	0.0
Sémillon	1.1	1.3	1.0	0.6
Muscat Blanc	1.0	1.6	0.9	0.0
Viognier	0.6	1.0	0.5	1.1
Other white varieties	4.0	4.2	3.9	4.3
Table grapes	2.1	4.1	1.8	-
<b>Total white varieties</b>	<b>67.4</b>	<b>54.0</b>	<b>72.9</b>	<b>40.9</b>
Shiraz	7.0	10.8	5.3	15.7
Pinotage	6.0	6.1	5.7	8.4
Cabernet Sauvignon	5.8	9.4	4.2	14.7
Merlot	3.8	6.6	2.7	9.0
Ruby Cabernet	2.4	1.1	2.9	0.5
Cinsaut	1.9	1.6	2.1	0.9
Pinot Noir	0.7	2.2	0.2	2.6
Petit Verdot	0.6	0.9	0.4	2.1
Other red varieties	2.4	6.4	1.2	5.2
Table grapes	1.9	0.9	2.3	-
<b>Total red varieties</b>	<b>32.6</b>	<b>46.0</b>	<b>27.1</b>	<b>59.1</b>
<b>Total white and red</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
<b>Total tons</b>	<b>1 437 261</b>	<b>273 870</b>	<b>1 075 382</b>	<b>88 009</b>

**6.4 GRAPE PRODUCTION FOR TOTAL WINE MAKING PURPOSES PER WINE REGION**

VARIETY	TOTAL TONS	WINE REGION AS % OF VARIETAL TOTAL									
		NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREED-KLOOF	CAPE SOUTH COAST
Chenin blanc	329 876	9.5	22.8	7.3	3.1	8.7	11.1	3.2	13.6	20.4	0.2
Colombar(d)	294 019	22.6	26.3	0.9	6.1	1.5	17.6	0.1	9.2	15.5	0.2
Sauvignon blanc	114 366	0.2	7.8	6.9	0.5	7.7	26.3	19.2	6.8	18.7	5.9
Chardonnay	75 989	0.5	4.5	7.2	1.3	13.8	35.6	10.1	8.1	16.3	2.6
Muscat d'Alexandrie	28 563	9.6	25.6	1.0	4.3	0.5	3.1	0.5	7.9	46.8	0.7
Sémillon	15 274	-	6.7	3.2	0.0	6.5	6.4	7.9	10.2	55.6	3.5
Muscat Blanc	13 735	4.9	8.9	3.4	5.8	1.0	60.7	1.4	8.9	4.7	0.1
Viognier	8 668	4.3	3.9	10.4	2.6	23.4	14.2	15.2	10.8	12.1	3.0
Other white varieties	57 146	17.1	6.5	15.0	4.2	10.6	18.0	4.9	12.8	10.3	0.6
Table grapes	30 394	28.6	2.7	22.6	1.3	8.0	0.6	-	34.7	1.1	0.4
<b>Total white varieties</b>	<b>968 029</b>	<b>12.5</b>	<b>18.6</b>	<b>5.9</b>	<b>3.6</b>	<b>6.7</b>	<b>17.3</b>	<b>4.8</b>	<b>11.4</b>	<b>18.2</b>	<b>1.1</b>
Shiraz	100 739	1.2	9.7	14.9	0.9	18.6	15.0	17.2	6.8	13.2	2.3
Pinotage	85 815	0.3	11.7	14.4	0.6	13.8	20.0	10.4	9.0	19.4	0.5
Cabernet Sauvignon	83 948	0.5	7.2	13.6	0.5	18.8	18.6	23.2	5.0	11.4	1.4
Merlot	55 162	0.5	7.6	11.5	1.0	15.2	13.8	26.7	5.0	16.4	2.1
Ruby Cabernet	34 305	3.1	19.0	2.0	4.9	3.7	32.8	0.6	10.2	23.6	0.0
Cinsaut	27 405	-	0.7	11.8	-	21.5	8.6	3.5	5.9	48.1	0.0
Pinot Noir	10 603	0.1	4.2	4.3	1.1	12.3	31.4	24.4	1.6	5.0	15.6
Petit Verdot	8 588	2.7	2.4	8.7	0.1	23.1	15.1	21.2	13.7	11.2	1.7
Other red varieties	35 185	1.7	5.3	19.2	4.6	20.7	15.9	17.0	4.5	9.1	2.0
Table grapes	27 483	0.2	8.2	2.4	1.3	13.1	0.0	-	72.4	2.5	-
<b>Total red varieties</b>	<b>469 232</b>	<b>0.9</b>	<b>8.8</b>	<b>12.3</b>	<b>1.3</b>	<b>16.2</b>	<b>16.9</b>	<b>15.4</b>	<b>10.5</b>	<b>16.0</b>	<b>1.6</b>
<b>Total white and red</b>	<b>1 437 261</b>	<b>8.7</b>	<b>15.4</b>	<b>8.0</b>	<b>2.9</b>	<b>9.8</b>	<b>17.2</b>	<b>8.2</b>	<b>11.1</b>	<b>17.5</b>	<b>1.3</b>

**VARIETIES PRODUCED IN WINE REGION AS % OF TOTAL PRODUCTION OF REGION**

VARIETY	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREED-KLOOF	CAPE SOUTH COAST
Chenin blanc	25.1	34.1	21.0	25.0	20.5	14.9	8.9	28.2	26.7	2.7
Colombar(d)	53.3	35.0	2.2	43.9	3.2	20.9	0.2	17.0	18.1	2.6
Sauvignon blanc	0.2	4.0	6.8	1.3	6.3	12.2	18.6	4.9	8.5	35.8
Chardonnay	0.3	1.5	4.7	2.5	7.5	10.9	6.5	3.9	4.9	10.5
Muscat d'Alexandrie	2.2	3.3	0.2	3.0	0.1	0.4	0.1	1.4	5.3	1.1
Sémillon	-	0.5	0.4	0.0	0.7	0.4	1.0	1.0	3.4	2.9
Muscat Blanc	0.5	0.6	0.4	1.9	0.1	3.4	0.2	0.8	0.3	0.1
Viognier	0.3	0.2	0.8	0.6	1.4	0.5	1.1	0.6	0.4	1.4
Other white varieties	7.8	1.7	7.4	5.8	4.3	4.2	2.4	4.6	2.3	1.9
Table grapes	7.0	0.4	5.9	1.0	1.7	0.1	-	6.6	0.1	0.6
<b>Total white varieties</b>	<b>96.7</b>	<b>81.2</b>	<b>49.9</b>	<b>85.0</b>	<b>45.8</b>	<b>67.8</b>	<b>39.0</b>	<b>69.0</b>	<b>70.1</b>	<b>59.5</b>
Shiraz	1.0	4.4	13.1	2.2	13.3	6.1	14.7	4.3	5.3	12.3
Pinotage	0.2	4.5	10.7	1.2	8.4	7.0	7.6	4.8	6.6	2.3
Cabernet Sauvignon	0.3	2.7	9.9	1.0	11.2	6.3	16.5	2.6	3.8	6.1
Merlot	0.2	1.9	5.5	1.4	6.0	3.1	12.5	1.7	3.6	6.3
Ruby Cabernet	0.9	3.0	0.6	4.1	0.9	4.6	0.2	2.2	3.2	0.0
Cinsaut	-	0.1	2.8	0.0	4.2	1.0	0.8	1.0	5.2	0.0
Pinot Noir	0.0	0.2	0.4	0.3	0.9	1.3	2.2	0.1	0.2	8.9
Petit Verdot	0.2	0.1	0.6	0.0	1.4	0.5	1.5	0.7	0.4	0.8
Other red varieties	0.5	0.8	5.9	4.0	5.2	2.3	5.1	1.0	1.3	3.7
Table grapes	0.0	1.0	0.6	0.9	2.6	0.0	-	12.5	0.3	-
<b>Total red varieties</b>	<b>3.3</b>	<b>18.8</b>	<b>50.1</b>	<b>15.0</b>	<b>54.2</b>	<b>32.2</b>	<b>61.0</b>	<b>31.0</b>	<b>29.9</b>	<b>40.5</b>
<b>Total white and red</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
<b>Total tons</b>	<b>124 784</b>	<b>221 108</b>	<b>115 318</b>	<b>41 100</b>	<b>140 514</b>	<b>246 820</b>	<b>118 099</b>	<b>159 491</b>	<b>251 337</b>	<b>18 689</b>



## 6.5 CERTIFIED WINE

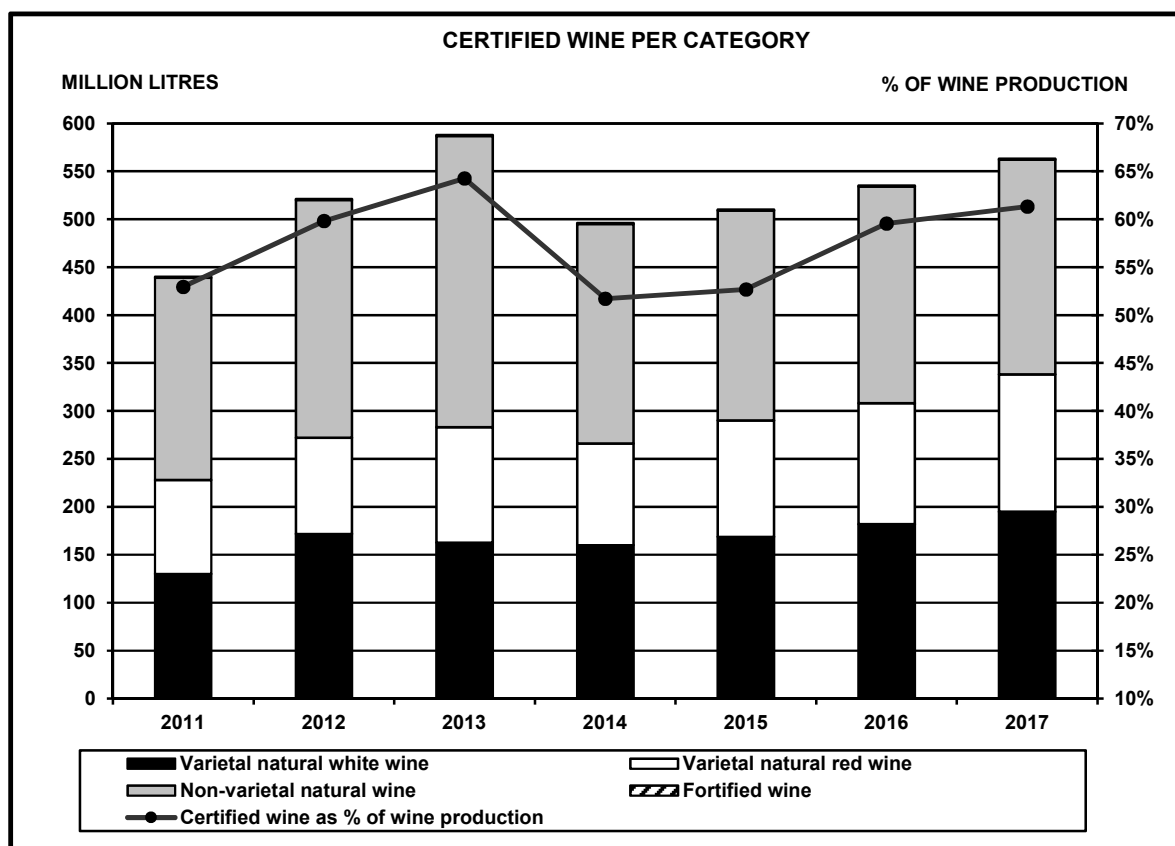
Wines of Origin are made under strict control, from the harvesting of the grapes to the final product, in order to comply with the requirements of the Wine of Origin Scheme with respect to origin, variety and vintage.

The certification seal on the bottle confirms that at the time of its assessment by the Wine and Spirit Board, the wine conformed to the prescribed standards and confirms claims with regard to origin, variety and vintage as indicated on the label.

### CERTIFIED WINE

WINE CATEGORY	LITRES						
	2011	2012	2013	2014	2015	2016	2017
<b>White varieties:</b>							
Still wine *	130 205 406	171 531 333	162 714 954	160 314 975	169 163 480	182 233 502	195 196 767
Fortified wine	514 617	497 777	531 303	470 505	214 417	544 882	465 710
<b>Total</b>	<b>130 720 023</b>	<b>172 029 110</b>	<b>163 246 257</b>	<b>160 785 480</b>	<b>169 377 897</b>	<b>182 778 384</b>	<b>195 662 477</b>
<b>Red varieties:</b>							
Still wine *	97 672 225	99 874 859	120 270 128	106 121 194	121 120 228	125 837 706	143 493 495
Fortified wine	43 509	17 297	41 430	43 537	61 778	30 223	51 142
<b>Total</b>	<b>97 715 734</b>	<b>99 892 156</b>	<b>120 311 558</b>	<b>106 164 731</b>	<b>121 182 006</b>	<b>125 867 929</b>	<b>143 544 637</b>
<b>Non varietal:</b>							
Still wine *	211 318 689	248 204 687	304 033 110	229 323 508	218 973 755	226 048 953	223 764 147
Fortified wine	920 959	756 891	734 957	911 139	722 923	768 305	677 743
<b>Total</b>	<b>212 239 648</b>	<b>248 961 578</b>	<b>304 768 067</b>	<b>230 234 647</b>	<b>219 696 678</b>	<b>226 817 258</b>	<b>224 441 890</b>
<b>Total:</b>							
Still wine *	439 196 320	519 610 879	587 018 192	495 759 677	509 257 463	534 120 161	562 454 409
Fortified wine	1 479 085	1 271 965	1 307 690	1 425 181	999 118	1 343 410	1 194 595
<b>GRAND TOTAL</b>	<b>440 675 405</b>	<b>520 882 844</b>	<b>588 325 882</b>	<b>497 184 858</b>	<b>510 256 581</b>	<b>535 463 571</b>	<b>563 649 004</b>

\* Includes sparkling wine.



**6.6 CERTIFIED WINE PER PRODUCER GROUP**  
(Quantity final certified wine irrespective of vintage)

	LITRES						
	2011	2012	2013	2014	2015	2016	2017
<b>PRODUCER CELLARS</b>							
Wine of origin	109 938 966	153 875 577	186 484 855	126 429 901	130 621 574	147 185 268	167 843 236
<b>Sub total</b>	<b>109 938 966</b>	<b>153 875 577</b>	<b>186 484 855</b>	<b>126 429 901</b>	<b>130 621 574</b>	<b>147 185 268</b>	<b>167 843 236</b>
<b>WHOLESALERS</b>							
Wine of origin	251 747 373	278 745 103	307 282 603	272 361 784	268 112 843	268 879 403	270 087 270
<b>Sub total</b>	<b>251 747 373</b>	<b>278 745 103</b>	<b>307 282 603</b>	<b>272 361 784</b>	<b>268 112 843</b>	<b>268 879 403</b>	<b>270 087 270</b>
<b>PRIVATE CELLARS</b>							
Estate wine	6 489 591	7 008 312	8 376 436	8 073 670	8 738 606	9 057 750	8 349 398
Wine of origin	72 499 475	81 253 852	86 181 988	90 319 503	102 783 558	110 386 208	117 369 100
<b>Sub total</b>	<b>78 989 066</b>	<b>88 262 164</b>	<b>94 558 424</b>	<b>98 393 173</b>	<b>111 522 164</b>	<b>119 443 958</b>	<b>125 718 498</b>
<b>TOTAL</b>							
Estate wine	6 489 591	7 008 312	8 376 436	8 073 670	8 738 606	9 057 750	8 349 398
Wine of origin	434 185 814	513 874 532	579 949 446	489 111 188	501 517 975	526 450 879	555 299 606
<b>GRAND TOTAL</b>	<b>440 675 405</b>	<b>520 882 844</b>	<b>588 325 882</b>	<b>497 184 858</b>	<b>510 256 581</b>	<b>535 508 629</b>	<b>563 649 004</b>
Certified bulk exports (Included in above figures)	205 148 608	295 103 580	347 030 324	246 126 528	260 862 861	283 575 115	299 115 971

7 PRODUCERS' SALES, INCOME AND PRICES

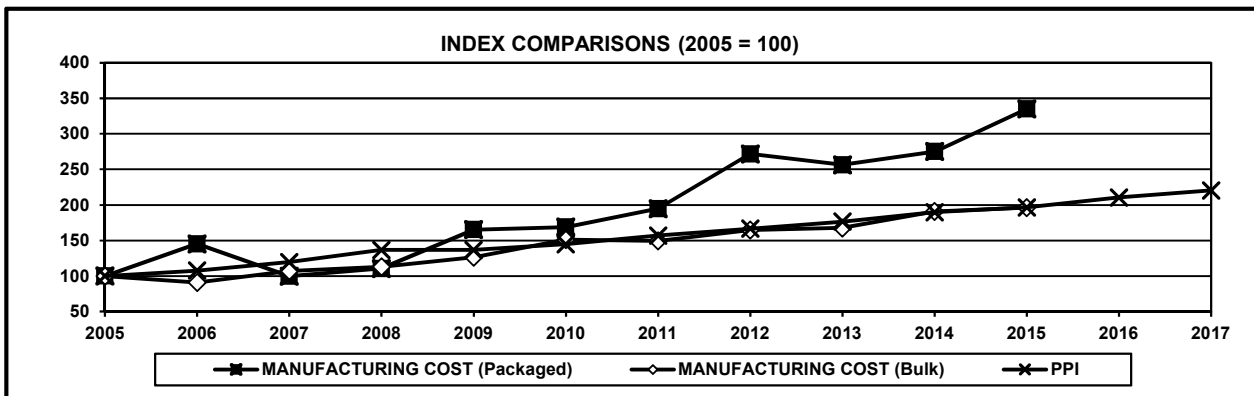
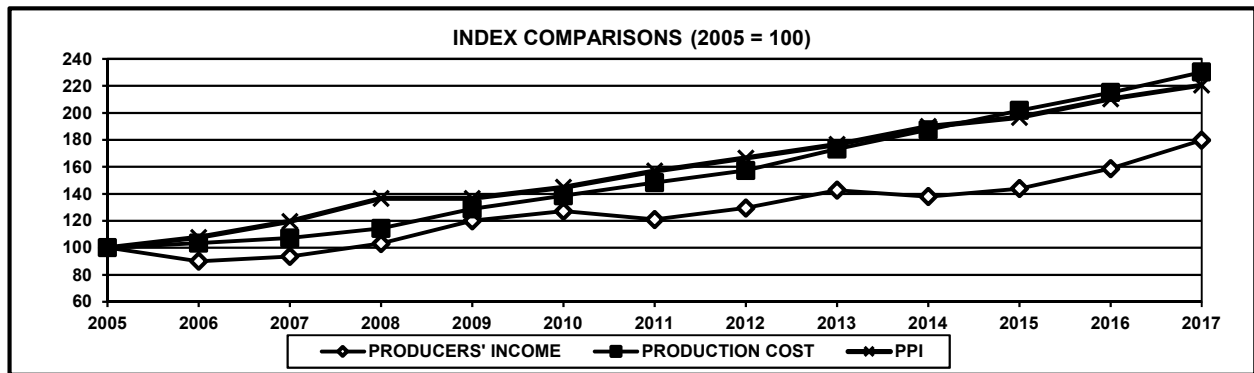
7.1 PRODUCERS' SALES AND INCOME

YEAR	GRAPES SOLD TO PRODUCING WHOLESALERS		WINE		WINE FOR BRANDY		DISTILLING WINE, GRAPE JUICE CONCENTRATE AND GRAPE JUICE		TOTAL
	TONS	RAND	LITRES	RAND	λ @ 10% A/V	RAND	λ @ 10% A/V	RAND	RAND
2006	98 091	299 182 965	562 987 631	1 889 651 444	94 173 506	199 321 001	237 558 834	253 958 427	2 642 113 837
2007	95 544	265 729 665	613 508 539	2 047 610 379	114 086 136	254 896 789	232 456 540	284 306 256	2 852 543 089
2008	100 831	293 681 016	739 095 733	2 509 260 784	96 674 127	219 058 211	251 395 395	297 899 003	3 319 899 014
2009	99 018	354 501 451	704 942 300	2 706 493 357	79 998 895	355 372 735	174 630 831	232 535 653	3 648 903 196
2010	86 940	307 599 292	703 450 846	2 900 487 161	43 523 523	108 911 330	172 587 535	302 400 348	3 619 398 131
2011	102 799	333 575 168	668 331 314	2 826 665 250	37 498 617	93 599 400	164 888 542	299 656 073	3 553 495 891
2012	98 613	344 495 517	747 918 622	3 229 213 768	70 374 105	205 316 468	187 621 521	352 361 399	4 131 387 152
2013	101 154	384 502 017	840 538 435	3 826 233 732	48 976 540	154 274 872	219 262 706	455 680 408	4 820 691 029
2014	106 384	421 534 656	766 871 914	3 654 355 800	57 695 292	275 292 920	172 732 255	375 847 303	4 727 030 679
2015	94 837	391 720 074	812 967 383	3 913 268 792	49 829 866	167 064 597	169 127 503	320 880 880	4 792 934 343
2016	84 586	361 965 105	841 012 435	4 139 214 284	44 500 094	145 189 857	184 721 146	383 719 067	5 030 088 313
2017	88 009	410 206 879	883 495 205	4 752 837 711	58 126 489	217 338 524	183 211 090	447 055 554	5 827 438 668

YEAR	TOTAL GRAPE PRODUCTION	TOTAL PRODUCERS' INCOME	AVERAGE INCOME		* WEIGHTED AVERAGE PRODUCTION COST		** AVERAGE MANUFACTURING COST				PPI
	TONS	RAND	R/ton	INDEX	R/ha	INDEX	PACKAGED		BULK		
							R/litre	INDEX	R/ton	INDEX	
2005	1 171 632	2 643 812 150	2 256.52	100.0	20 643.00	100.0	5.36	100.0	642.00	100.0	100.0
2006	1 301 579	2 642 113 837	2 029.93	90.0	21 332.00	103.3	7.79	145.3	583.00	90.8	107.7
2007	1 351 447	2 852 543 089	2 110.73	93.5	22 125.00	107.2	5.35	99.8	687.00	107.0	119.5
2008	1 425 612	3 319 899 014	2 328.75	103.2	23 578.00	114.2	5.92	110.4	724.00	112.8	136.6
2009	1 347 620	3 648 903 196	2 707.66	120.0	26 580.00	128.8	8.86	165.3	812.00	126.5	136.6
2010	1 261 309	3 619 398 130	2 869.56	127.2	28 585.00	138.5	9.05	168.8	971.00	151.2	144.8
2011	1 302 530	3 553 495 891	2 728.15	120.9	30 582.00	148.1	10.44	194.8	958.00	149.2	156.9
2012	1 414 483	4 131 387 152	2 920.78	129.4	32 439.00	157.1	14.57	271.8	1 058.00	164.8	166.5
2013	1 498 243	4 820 691 029	3 217.56	142.6	35 739.00	173.1	13.74	256.3	1 076.00	167.6	176.5
2014	1 519 708	4 727 030 678	3 110.49	137.8	38 674.00	187.3	14.75	275.2	1 224.00	190.7	189.8
2015	1 477 091	4 792 934 343	3 244.85	143.8	41 635.00	201.7	17.96	335.1	1 260.25	196.3	196.6
2016	1 405 259	5 030 088 313	3 579.47	158.6	44 390.00	215.0					210.4
2017	1 437 261	5 827 438 668	4 054.54	179.7	47 513.00	230.2					220.5

\* Including provision for replacement value. (Source: Vinpro)

\*\* Analysis of expenses attributable to bulk and packaged wine - including depreciation & interest.



## 7.2 PARTICULARS OF PACKAGED WINE SOLD ON THE DOMESTIC MARKET DURING 2017

### 7.2.1 Type of containers (still wine only)

TYPE OF CONTAINER	CONTAINER SIZE	LITRES							TREND 2017/2016
		2011	2012	2013	2014	2015	2016	2017	
<b>GLASS</b>	< 750 ml	1 299 068	1 064 113	1 764 278	2 494 361	3 017 968	2 615 414	1 558 772	59.6
	% of glass	0.9	0.7	1.1	1.5	1.7	1.5	0.9	
	750 ml	82 367 871	87 313 429	92 711 060	103 349 386	106 664 510	107 332 508	112 141 097	104.5
	% of glass	55.0	56.3	57.5	60.2	61.8	63.1	63.4	
	1 l	23 267 976	22 030 318	22 363 620	21 678 874	19 420 307	16 647 733	16 541 723	99.4
	% of glass	15.5	14.2	13.9	12.6	11.3	9.8	9.3	
	1,5 l - 2 l	38 576 232	40 048 420	39 882 751	40 652 005	40 835 543	41 382 268	45 225 745	109.3
	% of glass	25.7	25.8	24.7	23.7	23.7	24.3	25.6	
	4,5 l	4 146 642	3 654 476	3 285 500	2 842 911	2 573 388	2 123 393	1 450 427	68.3
	% of glass	2.8	2.4	2.0	1.7	1.5	1.2	0.8	
OTHER	169 855	944 264	1 198 949	531 335	10 902	11 576	15 708	135.7	
% of glass	0.1	0.6	0.7	0.3	0.0	0.0	0.0		
<b>TOTAL</b>		<b>149 827 644</b>	<b>155 055 019</b>	<b>161 206 157</b>	<b>171 548 871</b>	<b>172 522 617</b>	<b>170 112 891</b>	<b>176 933 471</b>	<b>104.0</b>
<b>As % of total still wine</b>		<b>49.1</b>	<b>49.4</b>	<b>50.3</b>	<b>49.4</b>	<b>45.8</b>	<b>43.9</b>	<b>44.0</b>	
<b>PLASTIC</b>	< 750 ml	2 548 827	621 074	597 302	537 282	590 152	547 968	567 464	103.6
	% of plastic	3.7	0.9	0.9	0.8	0.9	0.9	0.9	
	750 ml	207 041	205 400	163 562	147 466	214 978	303 643	299 874	98.8
	% of plastic	0.3	0.3	0.2	0.2	0.3	0.5	0.5	
	1 l	28 918 253	30 043 224	28 726 020	26 282 666	27 140 840	28 209 352	28 041 191	99.4
	% of plastic	41.9	44.2	43.3	39.5	43.7	45.7	45.4	
	5 l	30 186 152	31 237 210	31 023 700	32 771 795	29 483 280	28 405 040	28 677 480	101.0
	% of plastic	43.7	45.9	46.8	49.3	47.4	46.1	46.4	
	OTHER	7 160 884	5 884 368	5 757 422	6 730 065	4 728 402	4 194 327	4 180 637	99.7
	% of plastic	10.4	8.7	8.7	10.1	7.6	6.8	6.8	
<b>TOTAL</b>		<b>69 021 156</b>	<b>67 991 276</b>	<b>66 268 005</b>	<b>66 469 274</b>	<b>62 157 652</b>	<b>61 660 329</b>	<b>61 766 646</b>	<b>100.2</b>
<b>As % of total still wine</b>		<b>22.6</b>	<b>21.7</b>	<b>20.7</b>	<b>19.2</b>	<b>16.5</b>	<b>15.9</b>	<b>15.4</b>	
<b>BAG-IN-BOX</b>	2 l	6 499 506	5 900 784	6 263 412	4 784 724	4 368 376	3 193 314	1 618 862	50.7
	% of bag-in-box	8.4	7.0	7.3	4.8	3.3	2.2	1.1	
	3 l	16 124 718	18 074 274	19 880 687	28 022 355	45 322 629	48 648 233	48 964 846	100.7
	% of bag-in-box	20.9	21.5	23.1	28.1	34.7	33.9	32.9	
	5 l	51 628 265	59 717 335	59 536 550	66 738 490	81 084 200	91 799 945	98 117 395	106.9
	% of bag-in-box	66.8	70.9	69.3	67.0	62.0	63.9	65.9	
	OTHER	3 017 093	541 470	212 140	112 719	11 357	36 908	82 208	222.7
	% of bag-in-box	3.9	0.6	0.2	0.1	0.0	0.0	0.1	
<b>TOTAL</b>		<b>77 269 582</b>	<b>84 233 863</b>	<b>85 892 789</b>	<b>99 658 288</b>	<b>130 786 562</b>	<b>143 678 400</b>	<b>148 783 311</b>	<b>103.6</b>
<b>As % of total still wine</b>		<b>25.3</b>	<b>26.9</b>	<b>26.8</b>	<b>28.7</b>	<b>34.8</b>	<b>37.1</b>	<b>37.0</b>	
<b>FOIL BAGS</b>	2 l	2 177 436	286 622	478 290	108 396	0	0	0	0.0
	% of foil bags	85.7	34.4	43.8	12.1	0.0	0.0	0.0	
	5 l	357 550	538 180	612 185	740 585	567 995	463 945	376 285	81.1
	% of foil bags	14.1	64.6	56.0	82.4	89.8	98.4	99.1	
	OTHER	7 215	8 688	2 070	49 740	64 472	7 703	3 357	43.6
	% of foil bags	0.3	1.0	0.2	5.5	10.2	1.6	0.9	
<b>TOTAL</b>		<b>2 542 201</b>	<b>833 490</b>	<b>1 092 545</b>	<b>898 721</b>	<b>632 467</b>	<b>471 648</b>	<b>379 642</b>	<b>80.5</b>
<b>As % of total still wine</b>		<b>0.8</b>	<b>0.3</b>	<b>0.3</b>	<b>0.3</b>	<b>0.2</b>	<b>0.1</b>	<b>0.1</b>	
<b>TETRA PACKS</b>	500 ml	395 112	396 644	380 587	371 117	364 343	387 764	351 643	90.7
	% of tetra packs	6.0	7.2	6.4	4.4	3.6	3.3	2.4	
	1 l	4 759 188	4 952 492	5 584 341	8 013 538	9 879 062	11 464 133	14 018 010	122.3
	% of tetra packs	71.9	89.4	93.6	95.6	96.4	96.7	97.5	
	OTHER	1 462 203	190 759	0	0	99	0	1 350	0.0
	% of tetra packs	22.1	3.4	0.0	0.0	0.0	0.0	0.0	
<b>TOTAL</b>		<b>6 616 503</b>	<b>5 539 895</b>	<b>5 964 928</b>	<b>8 384 655</b>	<b>10 243 504</b>	<b>11 851 897</b>	<b>14 371 003</b>	<b>121.3</b>
<b>As % of total still wine</b>		<b>2.2</b>	<b>1.8</b>	<b>1.9</b>	<b>2.4</b>	<b>2.7</b>	<b>3.1</b>	<b>3.6</b>	
<b>TOTAL STILL WINE</b>		<b>305 277 086</b>	<b>313 653 542</b>	<b>320 424 424</b>	<b>346 959 809</b>	<b>376 342 802</b>	<b>387 775 165</b>	<b>402 234 073</b>	<b>103.7</b>

Included in these figures are the sales of locally bottled imported still wine.

Above total differs from the domestic sales figure for still wine in Table 10.1 because not all roleplayers within the industry participates.

## 7.2.2 TYPE OF WINE SOLD IN 750 ml GLASS CONTAINERS

		LITRES							
	TYPE OF WINE	2011	2012	2013	2014	2015	2016	2017	Trend 2017/2016
<b>White</b>	Chardonnay	3 264 462	3 324 663	3 625 688	3 881 547	3 973 614	4 369 240	4 485 254	102.7
	Sauvignon blanc	10 464 299	11 435 302	11 645 756	13 020 764	13 575 159	13 416 553	13 823 679	103.0
	Chenin blanc	3 091 773	3 718 030	3 788 365	4 194 817	4 297 642	4 531 476	4 351 326	96.0
	Other White	14 998 670	15 201 655	15 684 282	16 991 664	16 012 615	15 488 801	16 560 719	106.9
	Semi Sweet	3 651 855	3 665 671	3 705 290	4 452 402	5 204 697	5 367 521	6 337 243	118.1
	<b>Total White</b>	<b>35 471 059</b>	<b>37 345 321</b>	<b>38 449 381</b>	<b>42 541 194</b>	<b>43 063 727</b>	<b>43 173 591</b>	<b>45 558 221</b>	<b>105.5</b>
<b>Red</b>	Cabernet Sauvignon	4 633 250	5 034 979	5 549 986	6 148 599	6 122 324	5 870 017	6 084 780	103.7
	Pinotage	3 585 270	3 617 006	3 791 345	4 637 015	5 007 088	4 710 216	5 140 511	109.1
	Shiraz	4 009 149	4 251 149	4 301 129	4 372 876	4 290 985	4 575 055	4 774 412	104.4
	Merlot	5 030 761	5 323 908	6 205 162	7 008 581	6 725 419	6 812 720	6 878 540	101.0
	Other red	21 998 744	23 368 935	24 377 830	26 976 558	29 272 003	30 171 799	31 753 652	105.2
	<b>Total Red</b>	<b>39 257 174</b>	<b>41 595 977</b>	<b>44 225 452</b>	<b>49 143 629</b>	<b>51 417 819</b>	<b>52 139 807</b>	<b>54 631 895</b>	<b>104.8</b>
<b>Rosé / Blanc de Noir</b>		7 639 639	8 372 134	10 036 229	11 664 562	12 182 964	12 019 110	11 950 980	<b>99.4</b>
<b>Sparkling</b>	Cap Classique	1 933 257	1 853 896	2 064 207	2 367 086	2 619 160	3 260 230	3 351 051	<b>102.8</b>
	Other Sparkling	6 858 385	6 621 439	5 963 346	5 666 545	5 485 093	5 539 053	5 724 999	<b>103.4</b>

## 8 EXPORTS

### 8.1 TOTAL QUANTITY OF WINE EXPORTED

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL LITRES	TREND	EXPORT AS % OF WINE PRODUCTION	% CERTIFIED WINE EXPORTED
2006	269 166 417	486 547	2 018 235	271 671 199	96.7	38.3	92.9
2007	309 354 585	405 696	2 779 364	312 539 645	115.0	42.8	89.8
2008	407 319 612	423 207	3 952 009	411 694 828	131.7	53.9	84.3
2009	389 102 276	282 636	6 206 991	395 591 903	96.1	49.1	91.5
2010	370 947 152	401 700	7 174 873	378 523 725	95.7	48.5	93.4
2011	350 414 988	348 858	6 649 735	357 413 581	94.4	43.0	93.8
2012	408 910 702	274 425	8 032 172	417 217 299	116.7	47.9	92.8
2013	517 404 822	282 755	7 897 380	525 584 957	126.0	57.4	88.1
2014	414 834 333	348 954	7 473 395	422 656 682	80.4	44.1	90.0
2015	412 444 376	310 819	7 263 111	420 018 306	99.4	43.4	91.9
2016	424 088 449	385 543	3 866 705	428 340 697	102.0	47.7	93.3
2017	444 023 973	315 303	4 059 270	448 398 546	104.7	48.8	92.9

### 8.2 TYPES OF WINE AND OTHER LIQUOR PRODUCTS EXPORTED DURING 2017 - LITRES

TYPES OF WINE AND SPIRITS	PACKAGED		BULK		TOTAL LITRES		
	LITRES	AS % OF TOTAL PER VARIETY	LITRES	AS % OF TOTAL PER VARIETY	2017	2016	2015
Chardonnay	11 828 748	36.21	20 834 801	63.79	32 663 549	30 574 307	29 974 352
Sauvignon blanc	21 920 213	46.88	24 833 960	53.12	46 754 173	45 416 015	41 115 127
Chenin blanc	16 967 473	32.15	35 811 783	67.85	52 779 256	52 885 347	48 890 079
Other white wine	32 453 621	33.68	63 893 110	66.32	96 346 731	86 689 868	83 871 290
Blanc de Noir & Rosé	6 028 227	15.25	33 495 078	84.75	39 523 305	34 234 339	37 818 644
Cabernet Sauvignon	10 925 900	47.85	11 907 343	52.15	22 833 243	19 634 995	19 039 748
Shiraz	12 756 663	51.93	11 806 748	48.07	24 563 411	20 616 471	19 150 179
Pinotage	9 943 626	49.41	10 181 475	50.59	20 125 101	16 059 941	15 558 157
Merlot	6 113 333	38.38	9 816 830	61.62	15 930 163	13 890 920	13 477 939
Other red wine	41 408 374	44.76	51 096 667	55.24	92 505 041	104 086 246	103 548 861
<b>Subtotal still wine</b>	<b>170 346 178</b>	<b>38.36</b>	<b>273 677 795</b>	<b>61.64</b>	<b>444 023 973</b>	<b>424 088 449</b>	<b>412 444 376</b>
Fortified wine	315 303	100.00	-	-	315 303	385 543	310 819
Sparkling wine	4 059 270	100.00	-	-	4 059 270	3 866 705	7 263 111
<b>Total wine</b>	<b>174 720 751</b>	<b>38.97</b>	<b>273 677 795</b>	<b>61.03</b>	<b>448 398 546</b>	<b>428 340 697</b>	<b>420 018 306</b>
Flavoured grape liquor	35 855	100.00	-	-	35 855	221 123	1 499 564
Alcoholic fruit beverage	13 800 538	92.48	1 121 936	7.52	14 922 474	13 824 030	15 948 441
Brandy	331 718	43.37	433 224	56.63	764 942	754 995	748 907
Grape-, Cane-, Unspecified spirit	228 468	0.58	39 372 623	99.42	39 601 091	34 258 656	45 800 875
Spirit aperitif, Spirit cooler, Bitters	1 074 441	99.83	1 780	0.17	1 076 221	1 537 301	4 842 175
Whisky	844 947	90.31	90 653	9.69	935 600	1 710 648	3 647 447
Vodka	566 752	100.00	-	-	566 752	321 658	151 681
Rum	9 318	100.00	-	-	9 318	6 161	42
Gin	197 083	88.60	25 348	11.40	222 431	172 681	98 004
Liqueur, Vermouth and Aperitif	7 436 565	82.72	1 553 568	17.28	8 990 133	6 279 911	9 282 548

Excluding sales in the Southern Africa Customs Union (Botswana, Lesotho, Namibia and Swaziland).

SOURCE: DEPARTMENT OF AGRICULTURE, FORESTRY AND FISHERIES, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

**8.3 PACKAGED AND BULK WINE EXPORTS PER COUNTRY - LITRES**

COUNTRY	2016						2017						TREND 2017 / 2016					
	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL
UNITED KINGDOM	55 341 500	37 880 682	5 635 711	7 373	297 884	99 163 150	60 413 417	40 950 462	5 573 934	6 449	269 215	107 213 477	109	108	99	87	90	108
GERMANY	37 400 177	34 632 790	6 132 986	21 303	110 220	78 297 476	37 375 206	36 567 461	9 642 382	18 718	129 074	83 732 841	100	106	157	88	117	107
U.S.A.	5 641 511	4 443 055	546 069	18 563	335 544	10 984 742	19 561 874	6 350 361	726 237	2 925	276 873	26 918 270	347	143	133	16	83	245
FRANCE	9 161 136	8 072 597	11 983 187	1 580	5 843	29 224 343	7 662 093	6 633 141	12 332 387	1 625	3 029	26 632 275	84	82	103	103	52	91
CANADA	17 247 978	8 689 063	447 118	57 690	50 823	26 492 672	16 118 232	8 254 791	335 553	42 272	31 338	24 782 186	93	95	75	73	62	94
RUSSIA	18 639 037	9 108 310	955 894	0	25 200	28 728 441	17 699 683	4 586 954	1 726 830	0	53 492	24 066 959	95	50	181	0	212	84
THE NETHERLANDS	13 138 834	7 254 633	2 292 236	12 662	131 208	22 829 573	13 788 114	7 425 887	1 932 673	13 451	200 724	23 360 849	105	102	84	106	153	102
DENMARK	6 353 876	13 549 346	2 143 121	3 580	38 632	22 088 555	5 885 694	12 006 166	2 434 635	3 032	34 727	20 364 254	93	89	114	85	90	92
SWEDEN	12 822 583	8 345 949	474 206	4 304	176 508	21 823 550	11 559 789	7 591 252	453 267	2 378	173 250	19 779 936	90	91	96	55	98	91
CHINA	1 422 659	14 228 718	21 101	19 313	68 261	15 760 052	1 269 419	16 888 961	15 264	5 445	50 671	18 229 760	89	119	72	28	74	116
BELGIUM	5 932 586	3 479 548	725 191	5 670	67 067	10 210 062	5 886 899	3 168 122	1 043 564	2 296	66 136	10 167 017	99	91	144	40	99	100
FINLAND	3 196 769	1 921 089	320 183	9 344	104 066	5 551 451	2 927 573	1 965 332	378 951	2 959	95 792	5 370 607	92	102	118	32	92	97
JAPAN	2 849 357	1 583 846	6 894	1 148	255 830	4 697 075	2 263 029	1 645 407	12 240	1 575	192 029	4 113 920	72	104	178	137	75	88
KENYA	2 501 300	1 221 284	62 034	4 503	44 622	3 833 743	2 121 576	1 525 902	47 205	2 340	33 809	3 730 832	85	125	76	52	76	97
UNITED ARAB EMIRATES	1 398 826	1 755 442	102 979	1 490	63 594	3 322 331	1 599 652	1 917 646	122 794	1 823	63 266	3 705 181	114	109	119	122	99	112
SWITZERLAND	2 319 531	1 037 398	373 694	1 907	10 683	3 659 613	2 317 189	763 186	474 896	464	12 354	5 568 089	104	74	127	24	116	97
CZECH REPUBLIC	2 596 386	338 289	2 754	252	2 138	2 939 819	2 865 546	464 281	29 201	853	2 673	3 362 554	110	137	1 060	338	125	114
ANGOLA	161 056	699 503	19 283	33 543	729 649	1 643 034	352 412	1 569 245	36 086	32 135	1 322 705	3 312 583	219	224	187	96	181	202
THAILAND	1 208 022	1 490 278	25 837	0	8 159	2 732 296	1 043 257	1 361 915	3 483	0	7 664	2 416 319	86	91	13	0	94	88
TANZANIA	1 410 785	819 749	56 651	2 765	5 410	2 344 360	1 062 734	792 052	87 947	1 278	44 590	1 988 601	75	97	155	46	82	85
MAURITIUS	877 704	704 289	323 107	4 308	92 682	2 002 090	691 822	637 607	177 537	4 163	106 776	1 617 905	79	91	55	97	115	81
NEW ZEALAND	520 976	669 881	64 679	936	36 333	1 292 305	652 930	774 351	84 930	608	45 311	1 558 130	125	116	131	65	125	121
REPUBLIC OF IRELAND	637 782	787 887	9 086	0	1 395	1 436 150	700 069	470 474	7 380	0	612	1 378 535	110	85	81	0	44	96
ZAMBIA	530 992	189 939	15 883	6 589	8 982	752 385	1 013 242	296 203	16 460	4 221	14 233	1 344 359	191	156	104	64	158	179
ZIMBABWE	764 463	435 095	39 375	4 357	5 175	1 294 465	764 154	409 543	59 517	2 635	55 667	1 291 516	100	96	101	60	109	100
OTHER COUNTRIES	11 573 311	10 950 414	1 455 080	162 363	1 095 797	25 236 965	10 948 104	10 740 616	1 767 952	161 658	773 260	24 391 590	95	98	122	100	71	97
<b>TOTAL</b>	<b>215 565 537</b>	<b>174 288 574</b>	<b>34 234 339</b>	<b>385 543</b>	<b>3 866 705</b>	<b>428 340 698</b>	<b>228 543 709</b>	<b>175 956 958</b>	<b>39 523 305</b>	<b>315 303</b>	<b>4 059 270</b>	<b>448 398 545</b>	<b>106</b>	<b>101</b>	<b>115</b>	<b>82</b>	<b>105</b>	<b>107</b>

**8.4 PACKAGED WINE EXPORTS PER COUNTRY - LITRES**

COUNTRY	2016						2017						TREND 2017 / 2016					
	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL
UNITED KINGDOM	18 989 848	13 799 975	563 227	7 373	297 884	33 658 307	22 237 463	14 406 950	777 392	6 449	269 215	37 697 469	117	104	138	87	90	112
GERMANY	7 577 814	10 089 450	587 801	21 303	110 220	18 386 588	7 647 814	10 525 825	801 617	18 718	129 074	19 123 048	101	104	136	88	117	104
THE NETHERLANDS	8 603 695	5 676 694	1 307 986	12 662	131 208	15 732 245	9 062 743	6 248 527	1 041 993	13 451	200 724	16 566 938	105	110	106	106	153	105
SWEDEN	4 932 553	5 590 809	426 186	4 304	176 508	15 630 360	7 821 467	4 826 402	453 267	2 378	173 250	13 276 764	83	86	106	55	98	85
U.S.A.	4 637 571	4 030 125	546 069	18 563	335 544	9 567 872	4 853 324	4 173 251	726 237	2 925	276 873	10 032 610	105	104	133	16	83	105
CHINA	1 088 479	8 265 738	21 101	19 313	68 261	9 462 892	840 139	1 888 761	15 264	5 445	50 671	9 100 280	77	99	72	28	74	96
CANADA	4 800 046	3 841 846	64 458	57 690	50 823	8 814 863	4 601 012	3 369 176	49 113	42 272	31 338	8 092 911	96	88	76	73	62	92
DENMARK	2 263 236	4 864 736	442 871	3 580	38 632	7 613 055	2 249 914	4 437 076	567 635	3 032	34 727	7 292 384	99	91	128	85	90	96
RUSSIA	1 179 146	1 815 592	70 061	0	25 200	3 089 999	2 212 539	3 484 872	106 070	0	53 492	5 856 943	188	192	151	0	212	190
BELGIUM	2 270 496	1 750 098	374 021	5 670	67 067	4 467 352	2 260 519	1 644 142	404 924	2 296	66 136	4 378 017	100	94	108	40	99	98
FINLAND	2 380 629	1 537 749	80 643	9 344	104 066	4 112 431	2 304 033	1 605 532	93 471	2 959	95 792	4 101 787	97	104	116	32	92	100
UNITED ARAB EMIRATES	1 398 826	1 755 442	102 979	1 490	63 594	3 322 331	1 599 652	1 917 646	122 794	1 823	63 266	3 705 181	114	109	119	122	99	112
ANGOLA	161 056	699 503	19 283	33 543	729 649	1 500 814	352 412	1 569 245	36 086	32 135	1 322 705	3 312 583	219	282	178	96	181	221
JAPAN	788 212	1 559 846	6 894	1 148	255 830	2 611 930	866 483	1 623 032	117 240	1 575	192 029	2 695 359	110	104	187	137	75	103
KENYA	2 501 300	1 085 964	46 854	4 503	44 622	3 683 243	1 713 336	541 142	47 205	2 340	33 809	2 337 832	68	50	101	52	76	83
TANZANIA	1 073 377	819 749	56 651	2 765	5 410	2 006 952	918 524	647 932	87 947	1 278	44 590	1 700 271	68	79	155	46	82	65
UGANDA	844 373	445 441	6 800	10 483	14 670	1 321 767	912 123	351 408	6 318	10 293	10 692	1 290 834	108	79	93	98	73	98
ZAMBIA	530 992	189 939	15 883	6 589	8 982	752 385	946 642	262 143	16 460	4 221	14 233	1 243 699	178	138	104	64	158	165
BRAZIL	160 984	501 300	26 681	270	6 044	695 279	209 355	972 412	50 679	311	6 300	1 239 057	130	194	190	115	104	178
MOZAMBIQUE	1 619 268	545 715	6 480	2 677	371 601	2 545 741	740 194	275 098	7 430	383	183 911	1 207 016	46	50	115	14	49	47
ZIMBABWE	704 983	435 095	39 375	4 357	5 175	1 234 985	719 174	364 523	59 517	2 635	55 667	1 201 516	102	84	151	60	109	97
NIGERIA	275 976	815 102	5 742	44 874	221 287	1 362 981	279 979	570 575	21 371	6 968	96 750	975 643	101	70	372	16	44	72
NORWAY	369 362	774 233	3 164	0	2 084	1 170 843	312 311	636 094	729	0	23 216	972 350	85	82	23	0	96	83
REPUBLIC OF IRELAND	457 242	453 867	9 086	0	1 395	921 590	495 229	439 834	7 380	0	612	943 055	108	97	81	0	44	102
MAURITIUS	378 264	330 279	106 947	4 308	92 682	912 930	345 882	327 507	102 417	4 163	106 776	886 745	91	99	96	97	115	97
OTHER COUNTRIES	5 942 778	7 515 564	396 333	108 734	521 267	14 484 676	6 667 792	7 738 820	413 171	147 253	523 422	15 490 458	112	103	104	135	100	107
<b>TOTAL</b>	<b>80 430 506</b>	<b>79 048 081</b>	<b>5 333 576</b>	<b>385 543</b>	<b>3 866 705</b>	<b>169 064 411</b>	<b>83 170 055</b>	<b>81 147 895</b>	<b>6 028 227</b>	<b>315 303</b>	<b>4 059 270</b>	<b>174 720 750</b>	<b>103</b>	<b>103</b>	<b>113</b>	<b>82</b>	<b>105</b>	<b>107</b>

**8.5 BULK WINE EXPORTS PER COUNTRY - LITRES**

COUNTRY	2016						2017						TREND 2017 / 2016					
	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL
UNITED KINGDOM	36 351 652	24 080 707	5 072 484	0	0	65 504 843	38 175 954											

**8.6 WINE EXPORTED IN CONTAINERS - LITRES**

COUNTRY	2016				2017				TREND 2017/2016			
	GLASS	BAG-IN-BOX	PLASTIC	TOTAL	GLASS	BAG-IN-BOX	PLASTIC	TOTAL	GLASS	BAG-IN-BOX	PLASTIC	TOTAL
UNITED KINGDOM	28 988 840	4 669 475		33 658 315	33 956 459	3 726 300	14 715	37 697 474	117.14	79.80		112.00
GERMANY	17 903 465	481 564	1 566	18 386 595	18 748 542	373 220	1 287	19 123 049	104.72	77.50	82.18	104.01
THE NETHERLANDS	15 413 696	310 632	7 920	15 732 248	16 271 886	294 872	180	16 566 938	105.57	94.93	2.27	105.31
SWEDEN	4 016 254	11 614 106		15 630 360	3 781 693	9 495 072		13 276 765	94.16	81.75		84.94
U.S.A.	9 488 037	63 180	16 656	9 567 873	9 967 006	64 596	1 008	10 032 610	105.05	102.24	6.05	104.86
CHINA	9 308 930	153 964		9 462 894	8 869 614	230 668		9 100 282	95.28	149.82		96.17
CANADA	8 714 063	100 800		8 814 863	7 827 350	265 560		8 092 910	89.82	263.45		91.81
DENMARK	2 673 890	4 939 164		7 613 054	2 245 499	5 041 620	5 264	7 292 383	83.98	102.07		95.79
RUSSIA	3 084 359	5 640		3 089 999	5 819 419	37 524		5 856 943	188.68	665.32		189.55
BELGIUM	4 363 864	103 488		4 467 352	4 291 363	86 652		4 378 015	98.34	83.73		98.00
FINLAND	1 552 535	2 559 897		4 112 432	1 450 411	2 651 374		4 101 785	93.42	103.57		99.74
UNITED ARAB EMIRATES	1 638 343	1 680 734	3 254	3 322 331	2 010 642	1 693 088	1 450	3 705 180	122.72	100.74	44.56	111.52
ANGOLA	1 284 859	215 954		1 500 813	2 757 848	554 734		3 312 582	214.64	256.88		220.72
JAPAN	2 134 795	477 000	135	2 611 930	2 192 403	502 920	36	2 695 359	102.70	105.43	26.67	103.19
KENYA	1 836 386	1 736 904	109 954	3 683 244	1 454 877	772 814	110 141	2 337 832	79.23	44.49	100.17	63.47
TANZANIA	1 516 846	490 092	13	2 006 951	1 337 552	362 720		1 700 272	88.18	74.01	0.00	84.72
UGANDA	669 052	650 914	1 800	1 321 766	725 624	562 420	2 790	1 290 834	108.46	86.40	155.00	97.66
ZAMBIA	502 929	249 456		752 385	716 708	526 990		1 243 698	142.51	211.26		165.30
BRAZIL	695 278			695 278	1 239 057			1 239 057	178.21			178.21
MOZAMBIQUE	1 979 289	566 432	20	2 545 741	1 070 322	136 692		1 207 014	54.08	24.13	0.00	47.41
ZIMBABWE	923 082	311 738	165	1 234 985	1 009 832	191 616	67	1 201 515	109.40	61.47	40.61	97.29
NIGERIA	1 362 981			1 362 981	974 374	146	1 122	975 642	71.49			71.58
NORWAY	431 094	739 748		1 170 842	376 313	596 036		972 349	87.29	80.57		83.05
REPUBLIC OF IRELAND	921 591			921 591	943 056			943 056	102.33			102.33
MAURITIUS	870 975	41 956		912 931	808 290	78 454		886 744	92.80	186.99		97.13
OTHER COUNTRIES	10 891 334	3 591 426	1 938	14 484 698	11 701 051	3 779 201	10 225	15 490 477	107.43	105.23	527.61	106.94
<b>TOTAL</b>	<b>133 166 767</b>	<b>35 754 264</b>	<b>143 421</b>	<b>169 064 452</b>	<b>142 547 191</b>	<b>32 025 289</b>	<b>148 285</b>	<b>174 720 765</b>	<b>107.04</b>	<b>89.57</b>	<b>103.39</b>	<b>103.35</b>

\*As from 1 July 2006 all packaged exports to previously exempted African countries and surrounding islands are reflected in full.

Excluding sales in the Southern Africa Customs Union (Botswana, Lesotho, Namibia and Swaziland).

SOURCE: DEPARTMENT OF AGRICULTURE, FORESTRY AND FISHERIES, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE



## 9 IMPORTS

### 9.1 IMPORTS TO SOUTH AFRICA - TOTAL

YEAR	LITRES							LITRES AA					
	BEER	GRAPE JUICE	*STILL WINE	FORTIFIED WINE	SPARKLING	VERMOUTH	OTHER	LIQUEUR	BRANDY	WHISKY	RUM	GIN & VODKA	OTHER SPIRITS
1998	40 250 000	-	8 245 482	22 365	105 797	40 296	91 260	114 311	1 644 445	4 367 618	404 612	81 673	8 056 329
1999	45 352 200	-	15 080 278	60 118	304 878	77 471	417 296	221 348	242 078	4 735 755	1 190 600	120 509	3 382 772
2000	46 428 500	-	7 753 414	79 893	110 804	123 218	100 320	123 858	488 954	4 935 085	698 435	95 710	311 310
2001	39 855 600	-	2 457 221	20 787	151 303	235 216	-	213 094	40 783	5 703 087	818 941	44 087	243 410
2002	42 834 700	-	31 426 953	23 283	121 996	822 167	900	101 449	24 169	5 700 000	757 918	58 904	2 465 985
2003	48 923 500	-	48 971 475	14 553	136 561	183 325	-	1 412 519	50 065	5 806 631	535 541	91 665	6 282 178
2004	80 000 000	-	2 305 544	33 492	315 672	116 956	22 860	145 062	37 708	6 100 000	388 128	142 140	4 848 176
2005	72 990 000	-	19 406 513	33 575	199 577	303 497	-	228 685	53 905	7 795 941	328 824	111 364	5 683 645
2006	86 457 900	-	18 765 375	32 807	273 183	153 998	-	247 670	102 857	8 972 157	329 632	107 578	5 259 325
2007	155 463 000	-	13 320 978	24 447	755 972	166 821	-	266 262	134 453	8 085 924	1 016 145	89 923	5 079 355
2008	221 822 000	-	19 594 384	10 265	610 776	240 937	25 000	371 837	50 832	9 306 276	787 658	82 928	1 684 464
2009	169 243 916	-	17 762 791	19 274	53 111	295 668	1 518	378 137	228 569	8 775 818	933 804	126 187	1 315 258
2010	23 676 066	-	10 440 519	16 178	133 022	93 694	-	360 743	88 000	12 580 000	736 773	133 545	3 093 049
2011	28 695 557	-	16 775 577	12 652	234 461	52 939	-	315 427	215 393	13 432 770	610 944	244 320	6 704 357
2012	31 527 725	-	17 787 803	13 007	317 916	98 587	11 880	531 224	177 186	15 330 969	625 034	199 368	3 278 569
2013	149 522 299	-	10 790 942	48 390	261 960	108 559	-	340 853	356 794	21 534 037	137 602	225 451	3 765 759
2014	77 077 703	-	15 417 953	6 953	408 385	69 290	17 636	242 105	356 291	11 208 090	344 233	432 668	5 022 046
2015	65 916 392	-	16 364 690	7 516	575 906	178 101	33 252	386 197	490 627	9 282 165	489 900	509 283	4 569 189

Figures based on various industry sources

\* Includes concentrate component for use in alcoholic fruit beverages as well as for sweetening of wine.

### 9.2 IMPORTS TO SOUTH AFRICA - PACKAGED AND BULK

	LITRES						TREND 2015/2014
	2014			2015			
	PACKAGED	BULK	TOTAL	PACKAGED	BULK	TOTAL	
BEER	77 077 703	-	77 077 703	65 916 392	-	65 916 392	85.5
GRAPE JUICE CONCENTRATE AND GRAPE JUICE	-	-	-	-	-	-	-
STILL WINE WHITE *	259 256	14 900 000	15 159 256	363 025	15 800 000	16 163 025	106.6
STILL WINE RED	258 697	-	258 697	201 664	-	201 664	78.0
FORTIFIED WINE	6 953	-	6 953	7 516	-	7 516	108.1
SPARKLING	408 385	-	408 385	575 906	-	575 906	141.0
VERMOUTH	69 290	-	69 290	178 101	-	178 101	257.0
OTHER (e.g. coolers)	17 636	-	17 636	33 252	-	33 252	188.5
	LITRES AA						TREND 2015/2014
	2014			2015			
	PACKAGED	BULK	TOTAL	PACKAGED	BULK	TOTAL	
LIQUEUR	242 105	-	242 105	376 326	9 871	386 197	159.5
BRANDY	356 291	-	356 291	490 627	-	490 627	137.7
WHISKY	11 208 090	-	11 208 090	9 274 425	7 740	9 282 165	82.8
RUM	177 958	166 275	344 233	185 652	304 248	489 900	142.3
GIN & VODKA	432 668	-	432 668	509 283	-	509 283	117.7
OTHER SPIRITS	678 050	4 343 996	5 022 046	360 091	4 209 098	4 569 189	91.0

\* Includes concentrate component for use in alcoholic fruit beverages as well as for sweetening of wine.

## 10 LIQUOR CONSUMPTION IN SOUTH AFRICA

### 10.1 TOTAL (litres)

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	SPIRITS	RTD's	BEER	GRAND TOTAL	TOTAL % CHANGE
2000	329 732 140	28 430 650	5 861 993	364 024 783	99 055 000	172 000 000	2 611 950 000	3 247 029 783	-5.4
2001	337 405 875	28 430 650	6 076 093	371 912 618	98 240 000	195 000 000	2 590 800 000	3 255 952 618	0.3
2002	337 400 630	29 700 000	7 040 009	374 140 639	98 949 000	200 000 000	2 598 265 000	3 271 354 639	0.5
2003	296 473 391	30 000 000	7 324 936	333 798 327	99 055 000	199 500 000	2 690 790 000	3 323 143 327	1.6
2004	299 428 807	31 000 000	8 005 285	338 434 092	101 865 000	205 000 000	2 613 000 000	3 258 299 092	-2.0
2005	293 985 618	32 000 000	8 256 847	334 242 465	104 790 000	233 200 000	2 684 500 000	3 356 732 465	3.0
2006	295 701 833	33 500 000	8 293 090	337 494 923	109 340 000	283 200 000	2 740 800 000	3 470 834 923	3.4
2007	312 129 717	34 150 000	9 232 824	355 512 541	114 330 000	327 900 000	2 818 800 000	3 616 542 541	4.2
2008	312 398 624	33 700 000	9 722 667	355 821 291	116 237 000	346 300 000	2 845 000 000	3 663 358 291	1.3
2009	296 531 496	33 363 000	8 504 249	338 398 745	112 230 000	363 150 000	2 848 000 000	3 661 778 745	0.0
2010	304 403 901	33 100 000	8 916 899	346 420 800	112 200 000	375 800 000	2 902 000 000	3 736 420 800	2.0
2011	311 292 453	33 100 000	8 799 413	353 191 866	115 490 000	390 520 000	2 968 500 000	3 827 701 866	2.4
2012	320 036 078	32 900 000	8 481 898	361 417 976	117 925 000	431 900 000	3 016 000 000	3 927 242 976	2.6
2013	327 561 571	32 700 000	8 101 339	368 362 910	117 200 000	465 500 000	3 061 000 000	4 012 062 910	2.2
2014	354 048 029	33 200 000	8 035 969	395 283 998	120 800 000	482 000 000	3 092 000 000	4 090 083 998	1.9
2015	383 325 567	33 550 000	8 188 831	425 064 398	119 050 000	447 300 000	3 123 000 000	4 114 414 398	0.6
2016	395 810 224	32 210 000	8 919 453	436 939 677	121 436 000	431 200 000	3 170 000 000	4 159 575 677	1.1
2017	406 909 430	33 589 442	9 192 367	449 691 239	126 805 275	450 301 737	3 212 194 724	4 238 992 975	1.9

Figures based on various industry sources

**Notes:** Still wine excludes the grape-based liquor and alcoholic fruit beverage component.

Beer is RSA only.

All other product categories are RSA & Southern Africa Customs Union countries (Botswana, Lesotho, Namibia and Swaziland).

Wine and Sparkling wine do not include bottled imported products. Bottled imported portion is small.

All other product categories include imported products.

Ready to drink (RTD) refers to both Alcoholic Fruit Beverages and Spirit Coolers.

### 10.2 SPIRITS (litres)

YEAR	BRANDY	GIN	CANE	VODKA	LIQUEURS	WHISKY	RUM	TOTAL
2000	39 225 000	6 450 000	4 600 000	15 950 000	7 355 000	22 600 000	2 875 000	99 055 000
2001	40 100 000	6 550 000	4 000 000	15 700 000	7 450 000	21 500 000	2 940 000	98 240 000
2002	40 804 000	6 600 000	3 450 000	15 100 000	7 550 000	22 480 000	2 965 000	98 949 000
2003	42 025 000	7 100 000	3 150 000	14 350 000	7 930 000	21 400 000	3 100 000	99 055 000
2004	44 500 000	7 600 000	2 950 000	13 650 000	8 165 000	21 900 000	3 100 000	101 865 000
2005	46 500 000	7 220 000	2 745 000	13 800 000	8 475 000	22 650 000	3 400 000	104 790 000
2006	48 100 000	6 860 000	2 580 000	13 800 000	9 250 000	25 000 000	3 750 000	109 340 000
2007	48 100 000	6 520 000	2 410 000	14 600 000	10 300 000	28 000 000	4 400 000	114 330 000
2008	46 247 000	6 100 000	2 300 000	15 350 000	9 700 000	31 640 000	4 900 000	116 237 000
2009	43 260 000	5 730 000	2 120 000	16 120 000	9 300 000	30 850 000	4 850 000	112 230 000
2010	40 720 000	5 700 000	2 000 000	16 830 000	9 550 000	32 200 000	5 200 000	112 200 000
2011	39 140 000	5 750 000	2 050 000	18 600 000	9 650 000	35 100 000	5 200 000	115 490 000
2012	35 850 000	5 365 000	1 950 000	22 400 000	8 860 000	38 600 000	4 900 000	117 925 000
2013	33 300 000	5 530 000	1 755 000	21 280 000	8 860 000	41 575 000	4 900 000	117 200 000
2014	32 000 000	6 030 000	1 670 000	23 478 000	9 400 000	43 200 000	5 022 000	120 800 000
2015	31 600 000	6 755 000	1 500 000	25 600 000	9 400 000	39 000 000	5 150 000	119 005 000
2016	32 140 000	7 770 000	1 350 000	27 400 000	9 000 000	38 770 000	5 006 000	121 436 000
2017	31 950 795	9 385 556	1 217 562	30 630 029	9 279 900	39 376 112	4 965 321	126 805 275

Figures based on various industry sources

### 10.3 STILL WINE (litres)

YEAR	HIGH PRICED WINE	MEDIUM PRICED WINE	STANDARD PRICED WINE	PERLé	TOTAL WINE
2000	36 200 000	86 000 000	207 532 140		329 732 140
2001	37 500 000	86 000 000	173 605 875	40 300 000	337 405 875
2002	38 000 000	84 000 000	174 400 630	41 000 000	337 400 630
2003	40 000 000	82 000 000	132 273 391	42 200 000	296 473 391
2004	41 000 000	80 000 000	135 628 807	42 800 000	299 428 807
2005	43 000 000	79 000 000	128 985 618	43 000 000	293 985 618
2006	45 000 000	79 000 000	128 001 833	43 700 000	295 701 833
2007	47 900 000	81 000 000	139 029 717	44 200 000	312 129 717
2008	49 300 000	81 700 000	134 698 624	46 700 000	312 398 624
2009	48 100 000	85 000 000	113 631 496	49 800 000	296 531 496
2010	48 300 000	86 500 000	117 603 901	52 000 000	304 403 901
2011	50 500 000	89 000 000	117 592 453	54 200 000	311 292 453
2012	53 000 000	94 000 000	117 056 078	55 980 000	320 036 078
2013	55 650 000	101 500 000	113 511 571	56 900 000	327 561 571
2014	60 000 000	125 000 000	110 798 029	58 250 000	354 048 029
2015	62 000 000	151 000 000	112 725 567	57 600 000	383 325 567
2016	63 550 000	169 100 000	106 660 224	56 500 000	395 810 224
2017	65 747 836	172 859 757	102 272 848	66 028 989	406 909 430

Figures based on various industry sources

Notes: High priced wine is classified as all wine selling at prices above R35.00 per 750ml.

Medium priced wine is classified as wines selling in the R22.00 to R35.00 (per 750ml) price range and most of the boxes.

5L boxes selling for less than R125 are classified as standard price.

### 10.4a PER CAPITA CONSUMPTION IN SOUTH AFRICA

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS	TOTAL ALCOHOLIC PRODUCTS
	litres					LAA				
2000	7.38	0.64	0.13	8.15	3.85	58.47	0.38	0.22	0.32	5.01
2001	7.44	0.63	0.13	8.20	4.30	57.13	0.38	0.20	0.31	4.95
2002	7.35	0.65	0.15	8.15	4.36	56.58	0.38	0.21	0.30	4.91
2003	6.38	0.65	0.16	7.18	4.29	57.92	0.39	0.20	0.29	4.86
2004	6.37	0.66	0.17	7.20	4.36	55.57	0.41	0.20	0.28	4.76
2005	6.18	0.67	0.17	7.02	4.90	56.39	0.42	0.20	0.28	4.82
2006	6.13	0.69	0.17	7.00	5.87	56.86	0.43	0.22	0.28	4.92
2007	6.39	0.70	0.19	7.28	6.72	57.73	0.42	0.25	0.29	5.06
2008	6.31	0.68	0.20	7.19	7.00	57.50	0.40	0.27	0.29	5.06
2009	5.91	0.67	0.17	6.75	7.24	56.79	0.37	0.26	0.28	4.94
2010	5.99	0.65	0.18	6.81	7.39	57.07	0.34	0.27	0.29	4.95
2011	6.04	0.64	0.17	6.85	7.57	57.56	0.33	0.29	0.30	5.01
2012	6.11	0.63	0.16	6.90	8.25	57.64	0.29	0.32	0.32	5.06
2013	6.16	0.62	0.15	6.93	8.77	57.64	0.27	0.34	0.30	5.07
2014	6.56	0.62	0.15	7.33	8.94	57.35	0.26	0.34	0.32	5.12
2015	7.00	0.61	0.15	7.76	8.17	57.04	0.25	0.31	0.34	5.09
2016	7.12	0.58	0.16	7.86	7.75	56.99	0.25	0.30	0.35	5.08
2017	7.20	0.59	0.16	7.96	7.97	56.83	0.24	0.30	0.38	5.12

Figures based on various industry sources

Note: Mid-year total population estimates - Source Stats SA

### 10.4b PER ADULT\* CONSUMPTION IN SOUTH AFRICA

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS	TOTAL ALCOHOLIC PRODUCTS
	litres					LAA				
2000	11.06	0.95	0.20	12.21	5.77	87.62	0.57	0.33	0.48	7.51
2001	11.10	0.94	0.20	12.23	6.41	85.22	0.57	0.30	0.46	7.38
2002	10.91	0.96	0.23	12.10	6.47	84.04	0.57	0.31	0.44	7.30
2003	9.39	0.95	0.23	10.57	6.32	85.19	0.57	0.29	0.43	7.14
2004	9.29	0.96	0.25	10.50	6.36	81.10	0.59	0.29	0.42	6.94
2005	8.96	0.97	0.25	10.18	7.10	81.78	0.61	0.30	0.41	6.99
2006	8.85	1.00	0.25	10.11	8.48	82.07	0.62	0.32	0.40	7.10
2007	9.19	1.01	0.27	10.47	9.66	83.02	0.61	0.35	0.41	7.28
2008	9.05	0.98	0.28	10.31	10.03	82.42	0.58	0.39	0.41	7.26
2009	8.45	0.95	0.24	9.65	10.35	81.19	0.53	0.38	0.41	7.06
2010	8.54	0.93	0.25	9.72	10.54	81.40	0.49	0.39	0.41	7.07
2011	8.59	0.91	0.24	9.75	10.78	81.93	0.46	0.42	0.43	7.13
2012	8.69	0.89	0.23	9.82	11.74	81.97	0.42	0.45	0.45	7.20
2013	8.76	0.88	0.22	9.85	12.46	81.95	0.38	0.48	0.43	7.21
2014	9.33	0.88	0.21	10.42	12.71	81.52	0.36	0.49	0.46	7.28
2015	9.94	0.87	0.21	11.02	11.61	81.04	0.35	0.44	0.48	7.23
2016	10.11	0.82	0.23	11.16	11.01	80.96	0.35	0.43	0.50	7.22
2017	10.22	0.84	0.23	11.30	11.31	80.71	0.35	0.43	0.55	7.27

Figures based on various industry sources

Note: Mid-year total population estimates - Source Stats SA

\* 15 years and older (measure used by the WHO)

**10.5 MARKET SHARE FOR ALCOHOLIC BEVERAGES (based on alcohol content)**

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS
	%							
2000	16.9	2.3	0.3	3.8	58.4	7.5	4.3	6.4
2001	17.3	2.3	0.3	4.3	57.7	7.7	4.1	6.3
2002	17.2	2.4	0.4	4.4	57.6	7.8	4.3	6.0
2003	15.1	2.4	0.4	4.4	59.6	8.0	4.1	6.0
2004	15.4	2.5	0.4	4.6	58.4	8.6	4.2	6.0
2005	14.7	2.5	0.4	5.1	58.5	8.7	4.2	5.8
2006	14.3	2.5	0.4	6.0	57.8	8.7	4.5	5.7
2007	14.5	2.5	0.4	6.6	57.0	8.4	4.9	5.7
2008	14.3	2.4	0.4	6.9	56.8	7.9	5.4	5.7
2009	13.8	2.4	0.4	7.3	57.5	7.5	5.4	5.8
2010	13.9	2.4	0.4	7.5	57.6	7.0	5.5	5.8
2011	13.9	2.3	0.4	7.6	57.5	6.5	5.8	6.0
2012	13.9	2.2	0.4	8.2	57.0	5.8	6.3	6.3
2013	14.0	2.2	0.3	8.6	56.9	5.3	6.6	6.0
2014	14.7	2.2	0.3	8.7	56.0	5.0	6.7	6.3
2015	15.8	2.2	0.3	8.0	56.1	4.9	6.0	6.7
2016	16.1	2.1	0.4	7.6	56.1	4.9	5.9	7.0
2017	16.2	2.1	0.4	7.8	55.5	4.7	5.9	7.5

Figures based on various industry sources

## 11 TAXES

### 11.1 EXCISE DUTY

WINE (R/litre)	DATE ADJUSTED							
	Product	23.2.11	22.2.12	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17
Sparkling wine	6.97	7.53	8.28	9.11	9.75	10.53	11.46	12.43
Still wine	2.32	2.50	2.70	2.87	3.07	3.31	3.61	3.91
Fortified wine	4.33	4.59	4.85	5.21	5.46	5.82	6.17	6.54

SPIRITS (R/LAA)	DATE ADJUSTED							
	Product	23.2.11	22.2.12	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17
Brandy*	93.03	111.64	122.80	137.54	149.23	161.47	175.19	190.08
Wine spirit	93.03	111.64	122.80	137.54	149.23	161.47	175.19	190.08
Cane spirit	93.03	111.64	122.80	137.54	149.23	161.47	175.19	190.08
Grain spirit	93.03	111.64	122.80	137.54	149.23	161.47	175.19	190.08
Liqueur	93.03	111.64	122.80	137.54	149.23	161.47	175.19	190.08

\* 2016 & 2017 - a duty of R149,23/LAA is applicable to pot still and vintage brandy, 2018 - 171.07

BEER	DATE ADJUSTED							
	Product	23.2.11	22.2.12	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17
Malt beer (R/LAA)	53.97	59.36	63.81	68.92	73.05	79.26	86.39	95.03
Traditional beer (cent/litre)	7.82	7.82	7.82	7.82	7.82	7.82	7.82	7.82

OTHER (R/LAA)	DATE ADJUSTED							
	Product	23.2.11	22.2.12	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17
Cider and alcoholic fruit beverages					73.05	79.26	86.39	95.03

### 11.2 VALUE ADDED TAX (VAT)

30/9/1992 - 6/4/1993	10%
7/4/1993 - 31/3/2017	14%
1/4/2018	15%

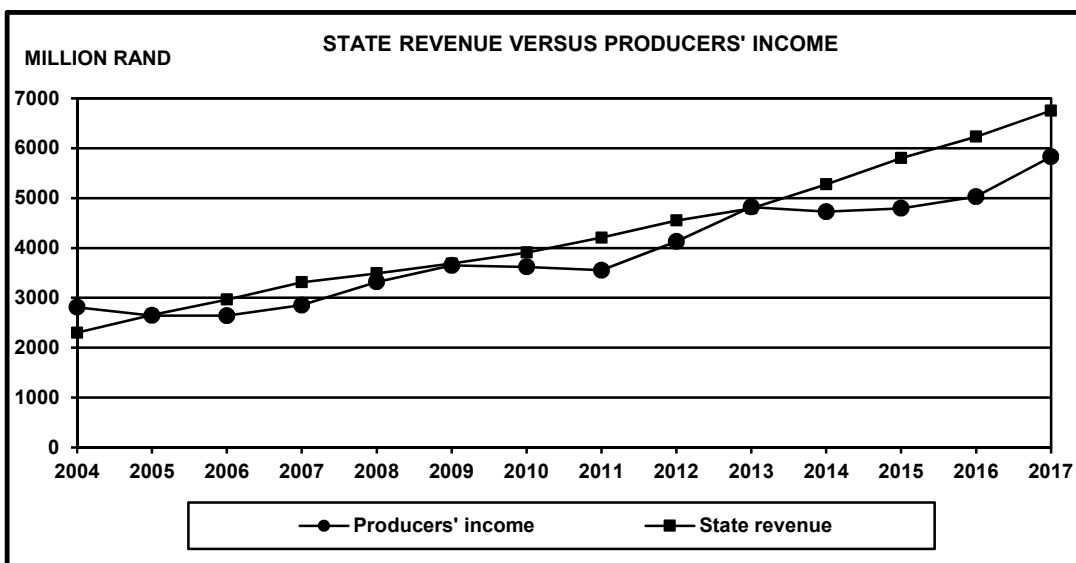
### 11.3 ESTIMATED STATE REVENUE FROM WINE PRODUCTS (Local sales)

YEAR	MILLION RAND						TOTAL INCOME	% CHANGE
	EXCISE DUTY			VAT				
	WINE	BRANDY	SUB-TOTAL	WINE	BRANDY	SUB-TOTAL		
2004	448.70	858.69	1 307.39	624.59	369.97	994.56	2 301.95	17.2
2005	529.35	988.93	1 518.28	704.74	435.43	1 140.17	2 658.45	15.5
2006	602.53	1 141.91	1 744.44	757.21	463.17	1 220.38	2 964.82	11.5
2007	690.82	1 261.87	1 952.69	855.55	505.58	1 361.13	3 313.82	11.8
2008	744.13	1 346.69	2 090.82	863.98	534.95	1 398.93	3 489.75	5.3
2009	763.63	1 444.80	2 208.43	923.41	555.33	1 478.74	3 687.17	5.7
2010	844.29	1 480.79	2 325.08	1 027.56	557.43	1 584.99	3 910.07	6.0
2011	927.10	1 565.71	2 492.81	1 136.73	577.91	1 714.64	4 207.45	7.6
2012	1 014.43	1 720.99	2 735.42	1 230.30	585.15	1 815.45	4 550.87	8.2
2013	1 109.36	1 758.37	2 867.73	1 343.60	583.16	1 926.76	4 794.49	5.4
2014	1 261.73	1 892.55	3 154.28	1 520.40	602.64	2 123.04	5 277.32	10.1
2015	1 438.85	2 027.74	3 466.59	1 713.81	622.46	2 336.27	5 802.86	10.0
2016	1 591.52	2 214.63	3 806.15	1 835.74	591.23	2 426.97	6 233.12	7.4
2017	1 781.53	2 371.24	4 152.77	1 983.51	616.53	2 600.04	6 752.81	8.3

Figures based on various industry sources

### 11.4 STATE REVENUE FROM WINE PRODUCTS VERSUS PRODUCERS' INCOME

YEAR	PRODUCERS' INCOME	INDEX	STATE REVENUE	INDEX
2004	2 810.6	106.3	2 302.0	86.6
2005	2 643.8	100.0	2 658.5	100.0
2006	2 642.1	99.9	2 964.8	111.5
2007	2 852.5	107.9	3 313.8	124.7
2008	3 319.9	125.6	3 489.8	131.3
2009	3 648.9	138.0	3 687.2	138.7
2010	3 619.4	136.9	3 910.1	147.1
2011	3 553.5	134.4	4 207.5	158.3
2012	4 131.4	156.3	4 550.9	171.2
2013	4 820.7	182.3	4 794.5	180.3
2014	4 727.0	178.8	5 277.3	198.5
2015	4 792.9	181.3	5 802.9	218.3
2016	5 030.1	190.3	6 233.1	234.5
2017	5 827.4	220.4	6 752.8	254.0



## 12 INTERNATIONAL COMPARISONS

### 12.1 AREA UNDER VINES AND WINE PRODUCTION - 2017

COUNTRY	AREA UNDER VINES - BEARING (WINE AND TABLE GRAPES)			WINE PRODUCTION (litres)		
	HECTARES	% OF TOTAL WORLD SURFACE AREA	RANK	WINE PRODUCTION	% OF TOTAL WORLD PRODUCTION	RANK
Spain	967 000	12.7	1	3 210 000 000	12.0	3
France	787 000	10.4	3	3 670 000 000	13.8	2
Italy	695 000	9.1	4	4 250 000 000	15.9	1
China	870 000	11.4	2	1 080 000 000	4.1	7
USA	441 000	5.8	6	2 330 000 000	8.7	4
Argentina	223 000	2.9	7	1 180 000 000	4.4	6
Chile	209 000	2.8	9	950 000 000	3.6	9
Australia	145 000	1.9	12	1 370 000 000	5.1	5
South Africa	125 000	1.6	14	1 080 000 000	4.1	8

SOURCE: OIV

### 12.2 AREA UNDER VINES (WHITE, RED AND SELECTED VARIETIES)

VARIETY	2017	
	% OF TOTAL SURFACE AREA	
	USA	SOUTH AFRICA
Chardonnay	19.5	7.1
Sauvignon blanc	3.1	9.8
Other white	14.3	38.3
<b>Total white varieties</b>	<b>36.9</b>	<b>55.2</b>
Cabernet Sauvignon	19.1	11.0
Merlot	8.3	5.8
Pinotage	-	7.4
Shiraz	3.4	10.3
Other red	32.3	10.3
<b>Total red varieties</b>	<b>63.1</b>	<b>44.8</b>
<b>Total</b>	<b>100.0</b>	<b>100.0</b>

Wine grape varieties only

Source: Grape Acreage Report California; SAWIS

### 12.3 PER CAPITA CONSUMPTION DURING 2017

DISTILLED PRODUCTS		WINE	
COUNTRY	LITRES	COUNTRY	LITRES
South Korea	26.4	Portugal	47.1
Russia	8.4	Italy	38.2
Japan	7.9	France	36.2
USA	6.1	Australia	24.0
Hungary	4.2	Argentina	20.9
China	4.2	Croatia	17.2
Chile	3.2	Chile	17.0
Australia	2.7	USA	10.0
South Africa	2.2	South Africa	7.6
Argentina	1.9	Japan	6.8

SOURCE: Euromonitor International